

EARNINGS REPORT FOR FIRST TWO QUARTERS OF FISCAL 2011

(April 1 to September 30, 2011)

(consolidated on the basis of Japanese accounting standards)

Released on October 28, 2011

Name of Company: Ichiyoshi Securities Co., Ltd. (Stock code: 8624)

Listed on: Tokyo Stock Exchange (1st Section) & Osaka Securities Exchange (1st Section)

Corporate representative: Mr. Masashi Takehi, President & Chief Executive Officer

Inquiry to: Mr. Kiyotaka Mochida, Operating Officer in charge of Finance & Planning

Tel: (03) 3555-9589 (URL <http://www.ichiyoshi.co.jp/>)

Date of filing First Two Quarters Report: November 11, 2011 (scheduled)

Dividend payment date: November 25, 2011 (scheduled) (for interim dividends payable to shareholders of record as of September 30, 2011)

Business result-reporting meeting: To be held for analysts.

1. Outline of Consolidated Business Result for First Two Quarters of Fiscal 2011 (from April 1 to September 30, 2011)

(1) Highlights of consolidated business result (in millions of yen with fractions less than a million yen discarded, except for per-share figures)

	--- First two quarters ended ---			
	Sept. 30, 2011		Sept. 30, 2010	

	(% year-to-year change in brackets)			
Operating revenue	7,256	(+18.9)	6,101	(- 25.2)
Net operating revenue	7,223	(+19.0)	6,069	(- 25.2)
Operating income	18	(-)	- 1,178	(-)
Current income	13	(-)	- 1,211	(-)
Net income	4	(-)	- 1,199	(-)
Earnings per share	0.09yen		- 27.57yen	
Diluted earnings per share (adjusted for shares potentially issuable)	--		--	

Note: Comprehensive income for first two quarters of fiscal 2011: - 7 million yen.

Comprehensive income for first two quarters of fiscal 2010: - 1,222 million yen.

(2) Consolidated financial condition

	As of Sept. 30 2011	As of March 31 2011

Total assets (in millions of yen)	35,504	35,607
Net worth (in millions of yen)	24,121	24,672
Equity ratio	67.7%	69.1%

Note: Shareholders' equity as of September 30, 2011: 24,044 million yen.

Shareholders' equity as of March 31, 2011: 24,607 million yen.

2. Dividend

	--- Fiscal year ended ---	
	March 31, 2012	March 31, 2011

Per-share dividend: (See notes below)		
1 st quarter	---	---
2 nd quarter	10.00yen	12.00yen
3 rd quarter	---	---
Final	---	12.00yen
Annual total	---	24.00yen

Notes: (i) Ichiyoshi declares dividends payable to shareholders of record as of September 30 (interim dividends) and March 31 (final dividends) of each fiscal year, but not to shareholders as of June 30 and December 31 of each fiscal year.
(ii) It is not Ichiyoshi's practice to give an earnings or dividend forecast well before a business term ends.

3. Outlook for Consolidated Business Result for Fiscal 2011 (from April 1, 2011 to March 31, 2012)

Since the forecast of earnings in financial-instruments trading, the main-line business of Ichiyoshi Securities Co., Ltd. (the "Company") and its group companies, is hard to make due to volatile factors in the market, the Company does not provide such forecast prior to the end of each business quarter. Instead, the Company intends to release preliminary earnings figures after the end of each business quarter as and when such figures become available.

4. Other Matters

- (1) Changes in material subsidiaries (including a change in scope of consolidation): None.
Changes relating to non-material subsidiaries: One such subsidiary acquired (Ise Securities Co., Ltd.)
- (2) Application of an accounting treatment unique to the preparation of quarterly financial statements: None.
- (3) Changes in accounting policies and accounting estimates and re-presentations of modifications:
 - (i) Changes in accounting policies resulting from revisions to accounting standards: None.
 - (ii) Changes other than those in (i): None.
 - (iii) Changes in accounting estimates: None.
 - (iv) Re-presentations of modifications: None.
- (4) Number of shares issued (common stock):
 - (i) Number of shares issued as of September 30, 2011: 44,431,386 shares (including treasury shares)
Number of shares issued as of March 31, 2011: 44,431,386 shares (including treasury shares)
 - (ii) Number of treasury shares as of September 30, 2011: 574,813 shares.
Number of treasury shares as of March 31, 2011: 503,881 shares.
 - (iii) Average number of shares issued during the first two quarters of fiscal 2011: 43,898,225 shares.

Average number of shares issued during the first two quarters of fiscal 2010:
43,513,700 shares.

Points of note:

1. This quarterly earnings report was prepared without being audited on a review basis as required by the Financial Instruments and Exchange Law. The quarterly earnings figures are being audited on a review basis at the time of this release.
2. For the same reason that the Company does not provide earnings forecast prior to the end of each quarter as stated in “**3. Outlook for Consolidated Business Result for Fiscal 2011 (from April 1, 2011 to March 31, 2012)**” on page 2, the Company does not provide a dividend forecast.

I. Qualitative Information and Financial Statements for First Two Quarters of Fiscal 2011

1. Qualitative Information on Consolidated Business Result

Following the end of the U.S.’s QE2 at the end of June, fears of a slow-down in the U.S. and other major economies increased, and concerns over the European financial system resulting from the Greek debt crisis deepened unabated. Consequently, global stock markets underwent correctional periods towards the end of the term in question. In foreign exchange markets, the yen was sought after as a safe haven, and its rate against the dollar and the euro continued its firmer trend, breaking the one-dollar-equal-75yen level on August 19 for the first time since the end of the World War II.

In the meantime, the Japanese stock market staged a fleeting rally in early May, with the Nikkei Stock Average on the Tokyo Stock Exchange (the TSE) regaining the 10,000yen level, in anticipation of domestic economic recovery on the back of the restoration of supply network disrupted in the March earthquake and tsunami disaster. Undergoing subsequent corrections, the Nikkei Stock Average registered 10,207yen, a term-high, on July 8. Thereafter, amid an increasing anxiety that the congressional turmoil on the raising of the U.S. borrowing limit might adversely affect the global economy, the Nikkei Stock Average moved in a downward direction. The inauguration of the Noda cabinet on September 2 did not affect the market in a major way. Rather, uncertain external factors, such as mounting concerns over the European debt crisis, continuing fears about global economic slowdown and weakening trends in the U.S. and European stock markets, exacerbated domestic market corrections. Consequently, the Nikkei Stock Average recorded 8,374yen, a year-low, on September 26, lower than the 8,605yen registered on March 15 in the aftermath of the East Japan Great Earthquake. The Nikkei Stock Average ended the term at 8,700yen, below the level at the beginning of the term.

Emerging-stock markets in Japan also temporarily recovered towards July, but thereafter softened under the pressure of sell-off for risk aversion by investors. Accordingly, emerging-stock market indices ended the term at levels lower than those at the beginning of the term. (Incidentally, the levels of the indices at the end of term were higher than the lows recorded in the aftermath of the March earthquake disaster.)

The average daily turnover on the TSE for the first two quarters of fiscal 2011 was 1,368.6billion yen, down 6.2% from the comparable period of fiscal 2010, and that on the OSE JASDAQ Stock Market was 21.7 billion yen, up 14.5%.

Against such background, the Company designated 8 investment trust funds, including “HSBC New Leaders Sovereign Open” and “Mellon World Emerging Sovereign Fund,” as basic assets of customers and placed them in the center of its promotional activities. As regards small- and

mid-cap stocks in which the Company was specialized, the Company actively promoted its secondary market trades and exerted efforts on underwriting activities, which led to two lead-managed underwritings of initial public offerings during the term in question.

As a result of these activities, net operating revenue for the first two quarters of fiscal 2011 amounted to 7,223 million yen. Operating cost and expenses registered 7,204 million yen. Hence, current income recorded 13 million yen.

Customers' assets in our custody as at September 30, 2011 stood at 1,194.8 billion yen, down 11.3% from March 31, 2011.

Set forth below are revenue sources, cost and expenses, cash flow and financial condition.

(1) Commissions

Total commissions for the first two quarters of fiscal 2011 amounted to 6,607 million yen, up 24.1% from the year-earlier period.

(i) Brokerage commissions

Total brokerage commissions on stocks increased 5.0% to 1,869 million yen. Brokerage commissions on small- and medium-cap stocks (stocks listed on Second Sections of Tokyo Stock Exchange and Osaka Securities Exchange, OSE JASDAQ Stock Market, and TSE Mothers) accounted for 20.3% of total brokerage commissions on stocks, up from 16.5% for the comparable period of fiscal 2010.

(ii) Commissions from underwriting and solicitation to specified investors

In the primary market, the Company managed 3 initial public offerings ("IPOs"), as compared to 2 IPOs in the year-earlier period. In the secondary market, the Company participated in 7 deals on a management basis (of which 2 were lead-managed by the Company), as against 2 deals in the year-earlier period. As a result, total commissions from underwriting and solicitation to specified investors amounted to 374 million yen, sharply up from 21 million yen for the year-earlier period.

The cumulative number of companies whose offerings were lead- or co-managed by the Company stood at 836 (of which 29 were lead-managed) as of September 30, 2011.

(iii) Commissions from distribution and solicitation to specified investors

As commissions from distribution of investment trusts, such as the ones which pay out income monthly, rose 82.4% to 2,085 million yen, total commissions from distribution and solicitation to specified investors recorded 2,089 million yen, up 82.2%.

(iv) Commissions from other sources

As the outstanding balance of investment trust funds as at the end of the period (September 30, 2011) declined 10.7% to 5,850 billion yen, the trailer fees decreased 2.9% to 2,058 million yen. With the addition of fees from research-unbundling, commissions from variable-annuity insurance policy sales, fees from IPO-assistances and wrap-account maintenance fees, total commissions from other sources amounted to 2,267 million yen, down 4.1%.

(2) Gains or loss on trading

Trading in stocks, etc. recorded net gains of 89 million yen, down 46.6% from the year-earlier period. Trading in bonds and foreign exchange, etc. registered net gains of 54 million yen, down 58.1%. As a result, total net gains on trading amounted to 144 million yen, down 51.6%.

(3) Interest and dividend income

Interest and dividend income declined 27.8% to 78 million yen chiefly due to a decrease in the average outstanding advances for margin transactions. Interest expenses rose 4.3% to 33 million

yen. As a result, net interest and dividend income recorded 45 million yen, down 40.9%.

(4) Operating cost and expenses

As our efforts for cost reduction across the board bore fruit, operating cost and expenses decreased 0.6% to 7,204 million yen.

As a result of these activities, current income for the first two quarters of fiscal 2011 recorded 13 million yen.

(5) Extraordinary income and loss

The Company recorded an extraordinary income of 32 million yen, including gains of 31 million yen on sales of investment securities, and an extraordinary loss of 18 million yen, including an out-of-court settlement expenses of 10 million yen and a system-cancellation loss of 4 million yen. As a result, net extraordinary income amounted to 14 million yen.

After allowing for net extraordinary income, income before income taxes for the first two quarters of fiscal 2011 registered 27 million yen, and net income (after deduction of corporate income taxes, resident's taxes and enterprise taxes, totaling 21 million yen, and tax adjustments of 1 million yen) recorded 4 million yen.

2. Qualitative Information on Consolidated Financial Condition

i. Condition of Assets, Liabilities and Net Worth

(a) Current assets

Current assets amounted to 27,574 million yen as of September 30, 2011, an increase of 33 million yen (up 0.1%) from March 31, 2011, as cash and deposits decreased by 3,101 million yen while subscription payments for investment trust funds increased by 3,553 million yen.

(b) Fixed assets

Fixed assets stood at 7,929 million yen as of September 30, 2011, a decline of 136 million yen (down 1.7%) from March 31, 2011, mainly as a result of depreciation of fixed assets.

As a result, total assets registered 35,504 million yen as of September 30, 2011, a decrease of 102 million yen (down 0.3%) from March 31, 2011.

(c) Current liabilities

Current liabilities stood at 10,371 million yen as of September 30, 2011, an increase of 340 million yen (up 3.4%) from March 31, 2011. The increase resulted chiefly from a rise of 329 million yen in customers' deposits for agency business.

(d) Long-term liabilities

Long-term liabilities recorded 898 million yen as of September 30, 2011, a rise of 98 million yen (up 12.3%) from March 31, 2011.

(e) Statutory reserves

Statutory reserves registered 112 million yen as of September 30, 2011, an increase of 9 million yen (up 9.7%) from March 31, 2011.

(f) Net worth

Net worth amounted to 24,121 million yen as of September 30, 2011, a decrease of 551 million yen (down 2.2%) from March 31, 2011. The decrease mainly resulted from payment of final dividends in the amount of 527 million yen (paid out to shareholders of record as of March 31,

2011) while the Company registered net income of 4 million yen. The dividend payment and the net income had the effect of reducing retained earnings by 523 million yen.

As a result, equity ratio as of September 30, 2011 recorded 67.7%, and capital adequacy ratio as of the same date, as defined by the securities regulator, registered 468.0%.

ii. Condition of Cash Flow

Cash flow from operating activities for the first two quarters of fiscal 2011 amounted to a negative figure of 2,343 million yen, a decline of 7,503 million yen from the comparable year-earlier period, as subscription payments for investment trust funds increased. Cash flow from investing activities registered a positive figure of 40 million yen, an increase of 165 million yen, due chiefly to a rise in cash and cash equivalents resulting from making Ise Securities Co., Ltd. a wholly-owned subsidiary. Cash flow from financing activities recorded a negative figure of 608 million yen, a decline of 73 million yen, mainly due to dividend payments and acquisition of treasury shares.

After all these activities, the amount of cash and cash equivalents as of September 30, 2011, stood at 10,057 million yen, a decrease of 3,089 million yen from the end of the previous fiscal year (March 31, 2011).

3. Qualitative Information Relating to Consolidated Business Forecast

Since the forecast of earnings in financial-instruments trading, the main-line business of the Company and its group companies, is hard to make due to volatile factors in the market, the Company does not provide such forecast prior to the end of each business quarter. Instead, the Company intends to release preliminary earnings figures around the middle of the month following the end of each quarter.

II Other Summary Information

- (1) Changes in material subsidiaries for the first two quarters of fiscal 2011: None.
Changes relating to non-material subsidiaries: One such subsidiary acquired (Ise Securities Co., Ltd. was made a wholly-owned subsidiary through exchange of stocks effective on September 1, 2011.)
- (2) Application of an accounting treatment unique to the preparation of quarterly financial statements: None.
- (3) Changes in accounting policies and accounting estimates and re-presentation of modifications: None.

. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(in millions of yen)

	As of March 31 2011	As of September 30 2011
Current assets		
Cash and bank deposits	13,199	10,097
Segregated cash and statutory deposits	2,845	3,275
Trading assets	373	339
Securities	373	339
Derivatives	-	0
Contracted trades	8	23
Margin transaction assets	8,254	7,404
Advances for margin purchases	8,125	7,016
Cash deposits as collateral for securities borrowed	129	387
Loans against securities as collateral	-	8
Cash deposits as collateral securities borrowed	-	8
Advance payments for customers on trades	24	17
Advance payments for subscription	2,051	5,605
Short-term loans	11	11
Accrued income	613	654
Deferred tax assets	5	3
Other current assets	165	145
Allowances for doubtful accounts	-11	-11
	27,541	27,574
Fixed assets		
Tangible fixed assets	4,401	4,377
Buildings	1,675	1,626
Fixtures and equipment	824	805
Land	1,895	1,941
Lease assets, net	5	4
Intangible fixed assets	580	490
Goodwill	139	127
Computer software	439	361
Telephone subscription rights, etc.	2	2
Investments, etc.	3,084	3,061
Investment securities	1,733	1,719
Long-term loans	66	58
Cash deposits as guarantee for long-term credits	1,277	1,267
Deferred tax assets	6	7
Other investments	15	15
Allowances for doubtful accounts	-16	-6
	8,066	7,929
Total assets	35,607	35,504

	As of March 31 2011	As of September 30 2011
Current liabilities		
Trading liabilities	2	-
Derivatives	2	-
Margin transaction liabilities	3,992	3,815
Borrowings for margin transactions	3,602	3,089
Cash received for loaned securities	390	726
Cash payable to customers	3,955	4,284
Deposits from customers (for committed trades)	676	567
Short-term borrowings	210	610
Lease obligations	1	1
Income taxes payable	93	60
Accrued bonuses to employees	399	333
Reserve for Point-Service Campaign	203	199
Other current liabilities	496	501
	10,031	10,371
Long-term liabilities		
Long-term borrowings	498	548
Lease obligations	3	3
Deferred tax liabilities	8	-
Revaluation-related deferred tax liabilities	40	40
Accrued retirement benefits for employees	198	272
Accrued retirement benefits for officers	39	-
Other long-term liabilities	10	34
	799	898
Statutory reserves		
Reserve for financial instruments transaction liabilities	102	112
	102	112
Total liabilities	10,934	11,383
Net worth		
Shareholders' equity		
Common stock	14,577	14,577
Capital surplus	8,322	8,319
Retained earnings	3,822	3,299
Treasury stock	-256	-280
Total Shareholders' equity	26,467	25,916
Othe Comprehensive Income		
Other securities valuation difference	1	-11
Land revaluation difference	-1,860	-1,860
Total Othe Comprehensive Income	-1,859	-1,872
Subscription rights to shares	33	44
Minority interests	31	32
Total net worth	24,672	24,121
Total of liabilities and net worth	35,607	35,504

**(2) Quarterly Consolidated Income Statements
and Quarterly Consolidated Comprehensive Income Statements**

Quarterly Consolidated Income Statements

(in millions of yen)

	Six months ended	
	Sep. 30, 2010	Sep. 30, 2011
Operating revenue		
Commissions	5,323	6,607
Gains or loss on trading	297	144
Interest and dividend income	109	78
Other operating income	370	425
Total Operating revenue	6,101	7,256
Interest expenses	31	33
Net operating revenue	6,069	7,223
Operating cost and expenses		
Transaction-related expenses	710	662
Personnel expenses	3,935	3,903
Property-related expenses	857	840
Clerical expenses	1,072	1,108
Depreciation	321	296
Public charges	70	75
Transfer to allowances for doubtful accounts	0	0
Others	280	317
Total Operating cost and expenses	7,248	7,204
Operating income	-1,178	18
Non-operating income		
Dividends from investment securities	12	24
Insurance and dividends income	0	-
Reversal of expired dividends	5	3
Gain on allotment of shares	7	-
Others	7	11
Total Operating income	33	39
Non-operating expenses		
Loss on investments in partnership	60	20
Loss on other sales	0	0
Equity in losses of affiliates	2	17
Others	2	5
Total Non-operating expenses	66	44
Current income	-1,211	13
Extraordinary income		
Gains on sales of investment securities	21	31
Gains on sales of golf membership	-	0
Reversal of allowances for doubtful accounts	1	1
Reversal of reserve for financial instruments transaction liabilities	40	0
Total Extraordinary income	63	32
Extraordinary expenses		
Loss on write-off of fixed assets	0	1
Loss on sales of investment securities	4	1
Loss on valuation of investment securities	0	1
Loss on valuation of golf memberships	7	-
Loss on cancellation of system contracts	-	4
Settlement expenses	-	10
Total Extraordinary expenses	12	18
Income before income taxes	-1,160	27
Income, inhabitant and enterprise taxes	27	21
Income taxes adjustments	11	1
Total Income Taxes	39	22
Income before minority interests	-1,199	5
Minority interests	-0	0
Net income	-1,199	4

Quarterly Consolidated Comprehensive Income Statements

(in millions of yen)

	Six months ended	
	Sep. 30, 2010	Sep. 30, 2011
Income before minority interests	-1,199	5
Other comprehensive income		
Valuation difference on available-for-sale securities	-23	-10
Share of other comprehensive income of associates accounted for using equity method	-	-2
Total other comprehensive income	-23	-12
Comprehensive income	-1,222	-7
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	-1,222	-8
Comprehensive income attributable to minority interests	-0	0

(3) Quarterly Consolidated Cash Flow Statements

(in millions of yen)

	Six months ended	
	Sep. 30, 2010	Sep. 30, 2011
I. Cash flow from operating activities		
Income before income taxes	-1,160	27
Depreciation	321	296
Amortization of goodwill	2	15
Increase or decrease in accrued bonuses for employees	-178	-66
Increase or decrease in accrued retirement benefits for employees	-47	17
Increase or decrease in allowances for doubtful accounts	-1	-9
Increase or decrease in reserve for Point-Service Campaign	18	-4
Increase or decrease in accrued retirement benefits for officers	-23	-39
Interest and dividend income	-19	-30
Interest expenses	7	9
Equity in earnings or losses of affiliates	2	17
Gains or loss on sales of investment securities	-17	-29
Valuation loss on investment securities	0	1
Loss on write-off of fixed assets	0	1
Loss on valuation of golf memberships	7	-
Settlement expenses	-	10
Increase or decrease in reserve for financial instruments transaction liabilities	-40	-0
Increase or decrease in segregated cash in trust for customers	713	50
Increase or decrease in deposits and guarantee deposits received	-398	-147
Increase or decrease in short-term loans	-5	-0
Increase or decrease in trading assets	47	31
Net increase or decrease in margin transaction assets and liabilities	1,297	803
Increase or decrease in subscription moneys	4,565	-3,549
Others	102	298
Sub-total	5,191	-2,298
Interest and dividend income	19	31
Interest expenses	-8	-9
Taxes paid	-42	-67
Cash flow from operating activities	5,160	-2,343
II. Cash flow from investing activities		
Payments into time deposits	-	-2
Acquisition of tangible fixed assets	-130	-86
Acquisition of intangible fixed assets	-56	-58
Acquisition of investment securities	-	-53
Sales of investment securities	62	54
Long-term loans	-10	-
Collection of long-term loans	9	11
Proceeds from purchase of investments in subsidiaries	-	165
Others	0	10
Cash flow from investing activities	-124	40
III. Cash flow from financing activities		
Repayment of long-term loans payable	-15	-19
Repayments of lease obligations	-0	-0
Proceeds from sales of treasury stock	-	0
Acquisition of Company's Common shares	-0	-62
Payment of dividends	-518	-525
Cash flow from financing activities	-534	-608
IV. Conversion differences related to cash and cash equivalents	-25	-178
V. Increase or decrease in cash and cash equivalents	4,475	-3,089
VI. Balance of cash and cash equivalents at beginning of the term	9,156	13,146
. Increase in cash and cash equivalents resulting from merger	34	-
. Balance of cash and cash equivalents at end of the term	13,666	10,057

(4) Notes Concerning Premises for Continuing Business Enterprise

None for the first two quarters of fiscal 2011.

(5) Notes in the Event of Material Changes in Shareholders' Capital

None for the first two quarters of fiscal 2011.

IV. Supplementary Information**Breakdown of Consolidated Business Result for First Two Quarters of Fiscal 2011****1. Commissions****(1) Commissions by sources: (in millions of yen)**

	--First two quarters ended--		(A) over (B)	Fiscal 2010 ended
	Sep. 30, 2011	Sep. 30, 2010		March 31, 2011
	(A)	(B)	(%)	

Brokerage commissions	1,876	1,791	+ 4.7	4,245
(Stocks)	(1,869)	(1,780)	(+ 5.0)	(4,225)
(Bonds)	(0)	(1)	(- 81.2)	(2)
Commissions from				
underwriting & solicitation				
to specified investors	374	21	---	44
(Stocks)	(374)	(21)	(---)	(44)
(Bonds)	(---)	(---)	(---)	(---)
Commissions from				
distribution & solicitation				
to specified investors	2,089	1,146	+ 82.2	2,660
(Beneficiary certificates)	(2,085)	(1,143)	(+ 82.4)	(2,654)
Commissions from				
Other sources	2,267	2,363	- 4.1	4,616
(Beneficiary certificates)	(2,058)	(2,120)	(- 2.9)	(4,192)

Total	6,607	5,323	+ 24.1	11,567

(2) Commissions by instruments: (in millions of yen)

	--First two quarters ended--		(A) over (B)	Fiscal 2010 ended
	Sep. 30, 2011	Sep. 30, 2010		March 31, 2011
	(A)	(B)	(%)	

Stocks	2,257	1,813	+ 24.5	4,292
Bonds	5	5	- 1.9	12
Beneficiary certificates	4,150	3,273	+ 26.8	6,863
Others	194	231	- 15.9	398

Total	6,607	5,323	+ 24.1	11,567

2. Gains or loss on trading: (in millions of yen)

	---First two quarters ended---		(A) over (B)	Fiscal 2010 ended
	Sep. 30, 2011	Sep. 30, 2010		March 31, 2011
	(A)	(B)	(%)	
Stocks, etc.	89	168	- 46.6	274
Bonds, foreign exchange, etc.	54	129	- 58.1	308
(Bonds, etc.)	(89)	(109)	(- 18.1)	(232)
(Foreign exchange, etc.)	(- 35)	(19)	(---)	(76)
Total	144	297	- 51.6	583

3 . Quarterly Consolidated Income Statements for Recent Six Quarters

(in millions of yen)

	1st Q (4-6/'10)	2nd Q (7-9/'10)	3rd Q (10-12/'10)	4th Q (1-3/'11)	1st Q (4-6/'11)	2nd Q (7-9/'11)
Operating revenue	3,510	2,590	3,098	3,901	3,575	3,680
Commissions	3,042	2,281	2,696	3,547	3,233	3,374
Gains or loss on trading	217	80	183	102	73	70
Interest and dividend income	62	46	32	35	39	39
Other operating revenue	188	181	186	216	229	196
Interest expenses	20	11	11	14	14	18
Net operating revenue	3,490	2,579	3,087	3,887	3,560	3,662
Operating cost and expenses	3,758	3,490	3,569	3,838	3,693	3,511
Transaction-related expenses	354	356	341	360	364	298
Personnel expenses	2,066	1,869	1,943	2,057	1,966	1,936
Property-related expenses	432	424	420	471	431	409
Clerical expenses	563	508	523	588	572	535
Depreciation	158	162	166	169	147	149
Public charges	36	33	35	41	35	39
Reversal of allowances for doubtful accounts	-	0	-0	-	0	-0
Others	146	133	138	150	175	142
Operating income	-267	-910	-482	48	-132	150
Non-operating income	23	9	183	-1	24	14
Non-operating expenses	2	63	6	28	6	38
Current income	-246	-964	-305	18	-113	126
Extraordinary income	62	1	8	34	1	31
Extraordinary expenses	3	9	0	86	6	11
Income before income taxes	-187	-973	-297	-33	-118	146
Income, inhabitant and enterprise taxes	10	16	14	33	9	11
Income taxes adjustments	13	-1	0	-4	3	-1
Income before minority interests	-211	-988	-312	-62	-131	136
Minority interests	-1	1	1	0	0	0
Net income	-209	-989	-313	-62	-131	135

(END)