ICHIYOSHI SECURITIES CO., LTD.

Listed on: Tokyo Stock exchange (1st Section) (Stock code: 8624)

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<u>Preliminary Consolidated Earnings Figures for First Three Quarters of Fiscal 2021</u>

The following are our preliminary consolidated earnings figures for the first three quarters of fiscal 2021 (from April 1 to December 31, 2021), as compared with the actual result for the first three quarters of fiscal 2020 and that for the whole fiscal 2020. The final consolidated earnings figures for the first three quarters of fiscal 2021 are scheduled to be released on January 28, 2022.

1. Preliminary Consolidated Earnings Figures for the first three quarters of fiscal 2021 (in millions of yen except for per-share figures)

	Operating	Operating	Current income	Net income	Earnings per
	revenue	income		attributable to	share
				owners of	
				parent	
First three	15,344	2,970	3,073	2,283	63.24yen
quarters of					
fiscal 2021(a)					
First three	12,879	155	188	111	3.11yen
quarters of					
fiscal 2020 (b)					
% change	+19.1				
(a)over (b)					

(Reference)

	Operating	Operating	Current income	Net income	Earnings per
	revenue	income		attributable to	share
				owners of	
				parent	
Fiscal 2020	18,270	1,264	1,300	1,001	27.79yen

Note: Since financial instruments-trading business is susceptible to volatile factors in the market, we do not give a guidance on prospective earnings before the end of our quarterly or annual business term.

Although the above-mentioned preliminary consolidated earnings figures are prepared on the basis of our reasonable judgment at this point of time, there is a possibility that they may differ from the final consolidated earnings figures scheduled to be released on January 28, 2022.

For reference, "Accounting Standards Concerning Revenue Recognition" (Corporate Accounting Standards No. 29, dated March 31, 2020) has been applied effective from the beginning of the first quarter of fiscal 2021. Hence, figures relating to operating revenue for the first three quarters of fiscal 2020 and operating revenue for the whole fiscal 2020 are retroactively adjusted in accordance with the new accounting standards.

2. Reasons for difference between preliminary earnings figures for the first three quarters of fiscal 2021 and the actual result for the year-earlier three quarters:

As the novel coronavirus pandemic continued to affect market conditions, our ongoing "Decisive Action for Reform" bore fruit and led to increases in distribution fees for beneficiary certificates and other types of commissions, resulting in a substantial rise in both operating income and current income.

(End)