

## ICHIYOSHI SECURITIES CO., LTD.

Listed on: Tokyo Stock Exchange (Prime Section) (Stock code: 8624)

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### Preliminary Earnings Figures for Fiscal 2021

The following are our preliminary earnings figures for fiscal 2021 (fiscal year ended March 31, 2022), as compared with the actual result for fiscal 2020. The final earnings figures for fiscal 2021 are scheduled to be released on April 28, 2022.

1. Preliminary earnings figures on a consolidated basis (in millions of yen with figures less than a million yen rounded down, except for per-share figures):

	Operating revenue	Operating income	Current income	Net income attributable to owners of parent	Earnings per share
For fiscal 2021 (Preliminary) (a)	19,591	3,321	3,443	2,516	69.97yen
For fiscal 2020 (Actual) (b)	18,270	1,264	1,300	1,001	27.79yen
% change (a) over (b)	+7.2	+162.7	+164.7	+152.2	+151.8

Since financial instruments-trading business is highly susceptible to volatile factors in the market, we do not give a guidance on prospective earnings before the end of our quarterly or annual business term.

Although the above-mentioned preliminary earnings figures were prepared on the basis of our reasonable judgment at this point of time, there is a possibility that they may differ from the final earnings figures scheduled to be released on April 28, 2022

Effective as from the beginning of the first quarter of fiscal 2021, “Accounting Standards Concerning Revenue Recognition” (Corporate Accounting Standards No. 29, dated March 31, 2020) has been applied. Figures relating to operating revenue for fiscal 2020 in the table above are retroactively adjusted in accordance with the said accounting standards.

2. Reasons for differences between preliminary earnings figures for fiscal 2021 and actual earnings figures for fiscal 2020:

As the expansion of the novel corona virus infection and the Russian invasion into Ukraine weighed on the market, the stock brokerage commissions declined while the ongoing “Our Decisive Action for Reform” bore fruit, resulting in increases in other types of commissions mainly including wrap-account fees and distribution fees on beneficiary certificates as compared with the previous year. Consequently, both operating income and current income rose substantially.

(End)