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(English translation for reference purposes only)

ICHIYOSHI SECURITIES CO., LTD.

Listed on: Tokyo Stock Exchange (Prime Section) (Stock code: 8624)

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Announcement of New Medium-Term Management Plan “Target 5 <ONE TEAM>”

Aiming to become a “Name-brand Boutique House in Finance and Securities Industry,” Ichiyoshi Securities Co., Ltd. (the Company) has striven to shift from “Flow Type Business Model” chiefly based on brokerages to customer-focused “Stock Type Business Model” chiefly based on such stable-income sources as investment trusts and wrap-account fees.

As the Company’s Medium-Term Management Plan “3・D,” (started from April 2023) ends its term at the end of March 2026, the Company has now formulated the New Medium-Term Management Plan “Target 5 <ONE TEAM>” to further accelerate its shift to customer-focused “Stock Type Business Model.”

The Company’s “Decisive Action for Reform,” which started 6 years ago after an interval of 20 years from the preceding such action, has already gone through the preparatory stage and is now ready for the next advancement stage.

Under “Target 5,” the Company challenges for the expansion of customers’ assets to 5 trillion yen during the 4-year period to March 2030. All directors, officers and employees of the Company, all united in the spirit of “ONE TEAM,” will work on the achievement of “Target 5.”

1. Numerical targets under New Medium-Term Management Plan “Target 5 <ONE TEAM>”

Customers’ assets in custody:	5 trillion yen
Core assets (Dream Collection) & Semi-core assess (Ichibanboshi & Mizunara) as % of customers’ assets in custody:	30%
Cost coverage ratio*:	100%
ROE:	15%

*= The ratio at which selling, general and administrative expenses are covered by trailer fees and wrap-account fees.

2. Period of New Medium-Term Management Plan

4-year period from April 2026 to end of March 2030.

(End)