

**Ichiyoshi Securities Co., Ltd.**  
**Notice of 84th Annual Meeting of Shareholders**

[English translation for reference purposes only]

May 28, 2026

Notice is hereby given to the shareholders of Ichiyoshi Securities Co., Ltd. (“Ichiyoshi” or the “Company”) that the 84th annual meeting of shareholders of Ichiyoshi will be held at a place and date written below. Each of attending shareholders is requested to bring with him/her a voting card attached hereto (omitted in this English version).

In the event that you cannot attend the said meeting in person, please read “Referential Materials for Shareholders’ Meeting” (described hereinafter) carefully and send the voting card to be received by the Company by 5:00 p.m. on June 19, 2026 (Friday), or exercise your voting rights via Internet through the Company’s designated website for exercising voting rights (<https://evote.tr.mufg.jp/>) (the “Designated Voting Website”) by the same date and time. **(If you are a non-resident of Japan, however, you may exercise your voting rights by properly instructing your standing proxy in Japan.)**

- 1. Date and time:** June 20, 2026, Saturday, from 10:00 a.m.  
(Doors open at 9:00 a.m.)
- 2. Place:** At 8<sup>th</sup> Floor Hall, Tokyo Shoken Kaikan  
1-5-8, Nihonbashi Kayabacho, Chuo-ku, Tokyo, Japan

**3. Agenda at the Meeting:**

Reports:

- (1) Reports on business result and contents of consolidated financial statements (for the fiscal year from April 1, 2025 to March 31, 2026), and Certified Public Accountants’ and Audit Committee’s reports on their respective audits of consolidated financial statements.
- (2) Reports on contents of non-consolidated financial statements of the Company (for the fiscal year from April 1, 2025 to March 31, 2026).

Resolutions proposed for approval and adoption:

1<sup>st</sup> resolution: Appointment of 7 directors.

2<sup>nd</sup> resolution: Authorization of the Board of Directors to decide terms and conditions for the issuance of share warrants as stock options to directors (excluding outside directors), executive officers, operating officers, executive advisers and employees of the Company and its subsidiaries.

**[Information regarding this Notice of Annual Shareholders’ Meeting]**

In accordance with the Amendment to the Company Law, which became effective on September 1, 2022, the Company has started to disclose “Materials for Shareholders’ Meeting,” such as the referential information relating to shareholders’ meeting and report on business result, on the Company’s website in principle.

The Company has considered the method of providing the notice of shareholders’ meeting under the new system and the awareness among shareholders of the new system and the convenience of the new system from the shareholders’ standpoint. As a result of such consideration, the Company has decided to send Notice of 84th Annual Shareholders’ Meeting and Materials for Shareholders’ Meeting by mail as well as on the Company website (<https://www.ichiyoshi.co.jp/stockholder/presentation>).

In the event that you cannot access the Company's website, we recommend that you access the website of the Tokyo Stock Exchange (<https://www2.jpx.co.jp/tseHpFront/JJK010010Action.do?=#Show>) where you may insert either "Ichiyoshi Securities" in the stock issue column or "8624" in the stock code column to search for "Basic Information" and "Public Documents/PR Information" in this order.

**Gifts to shareholders:**

There will be no gift presented to attending shareholders and there will not be held a social gathering between executives and shareholders.

**4. Matters concerning Contents of Internet Disclosure for the 84th Annual Shareholders Meeting**

The following documents (items (i), (ii), (iii), (iv), (v), (vi), (vii), (viii), (ix), (x) and (xi)) are disclosed on the Company's website in accordance with laws and Article 15 of the Articles of Incorporation of the Company. Hence, they are not contained in the notice of annual shareholders' meeting sent by mail.

- (i) Major borrowing sources and amounts;
- (ii) Matters concerning stock acquisition rights;
- (iii) Outline of contents of directors and officers liability insurance
- (iv) Matters concerning accountants;
- (v) System to ensure the appropriateness of business operations and the outline of operational status of the system;
- (vi) Fundamental policy concerning the control of a public limited company;
- (vii) Policy on decision on dividends paid out of retained earnings;
- (viii) Consolidated Statement in Changes in Shareholders' Equity;
- (ix) Notes to Consolidated Financial Statements;
- (x) Statement of Changes in Shareholders' Equity (non-consolidated); and
- (xi) Notes to Financial Statements (non-consolidated)

**Method to notify corrections as to reference documents for shareholders' meeting, reports on business result and financial statements:**

Any corrections occurring to reference documents for shareholders' meeting, reports on business result and financial statements will be notified on the Company's website.

**5. Guidance for exercising voting rights:**

(1) Exercising voting rights in person:

You are required to present your voting card at the reception desk of the shareholders' meeting before the meeting starts at 10:00 a.m. on June 20, 2026 (Saturday). (No person other than an entitled shareholder shall be admitted to the meeting. Neither his/her agent nor his/her accompanying person shall be admitted.)

(2) Exercising voting rights through proxy:

In the event that you cannot attend the shareholders' meeting in person, you may exercise your voting rights by appointing another shareholder of Ichiyoshi attending the meeting as your proxy; provided, however, that he/she must produce a document certifying his/her proxy status.

(3) Exercising voting rights by mail:

You are required to mail your completed voting card (postage prepaid) to be received by the Company at or before 5:00 p.m. on June 19, 2026 (Friday).

(4) Exercising voting rights via Internet:

You are required to exercise your voting rights through the Company's Designated Voting Website (<https://evote.tr.mufg.jp/>) by 5:00 p.m. on June 19, 2026 (Friday)

(Please note that the Designated Voting Website is not accessible between 2:30 a.m. and 4:30 a.m. every day, Japan time.)

- Reminder:** (i) In the event that you attend the shareholders' meeting in person, you need not follow instructions relating to voting by mail or via Internet.
- (ii) In the event that you exercise your voting rights by mail, you should follow instructions in the voting card (the card being omitted in this English version).

#### **6. Guidance for exercising voting rights through the Designated Voting Website:**

You can exercise your voting rights by accessing the Designated Voting Website via your smart phone or personal computer.

- (1) Exercising your voting rights via your smart phone:
- (i) By scanning the "QR Code for Log-in" provided in the voting card (omitted in this English version), you will be automatically connected to the Designated Voting Website and will be able to exercise your voting rights. (Thus, you do not need "Log-in ID" nor "Temporary Password")
- (ii) It should be noted that a certain type of smart phone may not be compatible with the "QR Code for Log-in" provided. If that should happen, please exercise your voting rights via your personal computer without use of "Log-in ID" or "Temporary Password", as detailed below.
- (2) Exercising your voting rights via your personal computer:
- (i) By applying "Log-in ID" and "Temporary Password" provided in the voting card (omitted in this English version) on the Designated Voting Website, you will be able to exercise your voting rights in accordance with instructions listed on the Website.
- (ii) Each time shareholders' meeting is held, a new "Log-in ID" and "Temporary Password" will be provided.
- (3) Further notes on the Designated Voting Website:
- (i) The exercise of voting rights is only possible by accessing the Designated Voting Website via personal computer or smart phone (the Website is accessible at any time except from 2:30 am to 4:30 am)
- (ii) The exercise of voting rights via personal computer or smart phone may not be possible in the event that firewall or antivirus devices are installed or proxy servers are used or TLS cryptography is not designated, depending on your Internet usage environment.
- (iii) The exercise of voting rights electronically is possible by 5:00 pm on June 19, 2026 (except from 2:30 am to 4:30 am), but you are urged to exercise your voting rights earlier if possible.
- (iv) If you have any question, please contact Securities Transfer Dept.(Help Desk), Mitsubishi UFJ Trust & Banking Corp. (Free call: 0120-173-027, open between 9:00 am and 9:00 pm).
- (4) Expenses arising from access to the Designated Voting Website:  
Shareholders are required to bear expenses arising from access to the Designated Voting Website.

**Reminder:**

- (i) In the event of exercising voting rights doubly by sending back a voting card by mail or via Internet, voting instructions via Internet shall be adopted.
- (ii) In the event of exercising voting rights more than once via internet, the last-dispatched voting instruction shall be adopted.

#### **[Electronically-Voting Platform for Institutional Investors]**

**Nominee shareholders, such as trustee banks and standing proxies (for non-resident share-**

holders), may exercise their votes via the electronic-voting platform operated by ICJ Inc., provided that they have applied for the use of the platform in advance.

## Referential Materials for Shareholders' Meeting

### I. 1st proposed resolution: Appointment of 7 directors

The terms of office of all currently-incumbent directors will expire at the close of the shareholders' meeting. The Nominating Committee of the Company has resolved to propose the below-mentioned 7 nominees for directors.

#### The following persons are 7 nominees for directors:

Nominee number	Name of nominee	Current positions at the Company
1	<b>Masashi Takehi</b>	Chairman & Director Chairman of the Board of Directors, Member of Nominating Committee, Member of Remuneration Committee To be reappointed
2	<b>Hirofumi Tamada</b>	President & Director Representative Executive Officer To be reappointed.
3	<b>Shoichi Yamazaki</b>	Deputy President & Director To be reappointed.
4	<b>Akira Gokita</b>	Head of Outside and Independent Directors Member of Nominating Committee (Chairman) Member of Audit Committee (Chairman) To be reappointed.
5	<b>Eiji Hirano</b>	Outside and Independent Director Member of Nominating Committee Member of Audit Committee To be reappointed.
6	<b>Yuko Numata</b>	Outside and Independent Director (female) Member of Remuneration Committee (Chairman) Member of Audit Committee To be reappointed.
7	<b>Yukari Sakai</b>	Outside and Independent Director (female) To be newly appointed

#### [Further details on each nominee]

Nominee number and name	Birth date	Current career and positions and frequency of attendance at various meetings	No. of the Company's shares owned
1 <b>Masashi Takehi</b>	April 13, 1943	Frequency of attendance at Board of Directors' meetings: 18 times (100%) Frequency of attendance at Nominating Committee: 5 times (100%) Frequency of attendance at Remuneration Committee: 10 times (100%) [Positions/occupations prior to the current ones are omitted in this English version]	182,800 shares

● **Reason for his nomination as director:**

He formerly served as managing director of Nomura Securities Co. Ltd. and then served as representative director and chief executive president of the Company successively. Since becoming a director and executive chairman of the Company in April 2012 and chairman of the Board of Directors of the Company in April 2018, he has taken on management and supervising responsibility for the Company and its group companies. Considering his qualification for inside directorship selection criteria and his management achievement and experience so far, the Nominating Committee has judged that he can apply his deep insight on securities business and securities industry and his superb managerial capability to the management of the Company.

- If he is reappointed as director at the shareholders' meeting, he is scheduled to become a member of the Nominating Committee and a member of the Remuneration Committee upon the conclusion of the shareholders' meeting.

2 <b>Hirofumi Tamada</b>	October 25, 1971	Frequency of attendance at Board of Directors' meetings: 18 times (100%) [Positions/occupations prior to the current ones are omitted in this English version]	82,700 shares
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● **Reason for his nomination as director:**

Since joining the Company in 1998, he has taken positions successively at the Advisors Division, Advisor Support Division and Control/Planning Division. Since being appointed as President and Representative Executive Officer in April 2020, he presided over business operations as head of the Company. Considering his qualification for inside directorship selection criteria and his achievement, the Nominating Committee has judged that he can apply his deep knowledge and profound experience acquired through his appointments at various divisions, including the Advisors Divisions, to the management of the Company.

3. <b>Shoichi Yamazaki</b>	September 23, 1955	Frequency of attendance at Board of Directors' meetings: 18 times (100%) [Positions/occupations prior to the current ones are omitted in this English version]	38,300 shares
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(Some of his other current positions):

Auditor at Ichiyoshi Business Service Co. Ltd.  
Auditor at Ichiyoshi Asset Management Co., Ltd.  
Auditor at Ichiyoshi Research Institute Inc.  
Auditor at Ichiyoshi IFA Co., Ltd.

● **Reasons for his nomination as director:**

Since joining the Company 2015, he took charge of various Head Office divisions as operating officer. He became Executive Officer in charge of administrative and control divisions at Head Office in 2020. Since becoming Managing Executive Officer in April 2021, he took charge of finance, management, administrative, control and system divisions and subsidiaries. Since becoming Director and Managing Executive Officer in June 2021, he continued to oversee the same functions. Since becoming Director and Senior Managing Executive Officer in June 2022, Director and Representative Senior Executive Officer in June 2024 and Director and Deputy President & Executive Officer in April 2025, he has assisted the President in his management of the Company, at the same time supervising the personnel and training divisions. Considering his qualification for inside directorship selection criteria and his business achievement, the Nominating Committee has judged that he can apply his superb insight and knowledge acquired through his experience at various divisions to the management of the Company.

4 <b>Akira Gokita</b>	September 20, 1947	Frequency of attendance at Board of Directors' meetings: 18 times (100%) Frequency of attendance at Nominating Committee: 5 times (100%) Frequency of attendance at Audit Committee: 15 times (100%)	0 share
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[Positions/occupations prior to the current ones are omitted in this English version]

(Significant concurrent position)

Currently he is an attorney-at-law with Gokita Miura Law Office, and an outside director at Sanwa Holdings Ltd.

- **He is a nominee for outside director**, as defined under Article 2-3-7 of the Company Law Enforcement Regulations.
- **He is a nominee as independent director**, an outside director having no conflict of interest with the Company's shareholders, as defined by the Tokyo Stock Exchange.
- **Reason for his nomination as outside director and his role expected:**  
He has provided the Company with his fair and objective views as outside director and the head of independent directors of the Company.  
The Nominating Committee believes that he is qualified for outside directorship selection criteria and that he is equipped with expertise and profound knowledge and experience as former public prosecutor and attorney-at-law. Therefore, the Nominating Committee has judged that he can contribute to the management of the Company by providing his deep insight and advice based on such experience and enhance the Company's governance capability. There is no conflict of interest between Mr. Gokita and the Company.  
He will have served the Company as outside director for 16 years by the conclusion of the shareholders' meeting.
- If he is reappointed as outside director at the shareholders' meeting, he is scheduled to be a member of the Nominating Committee (as chairman) and a member of the Audit Committee (as chairman) upon the conclusion of the shareholders' meeting.

5 Eiji Hirano	September 15, 1950	Frequency of attendance at Board of Directors meetings 18 times (100%) Frequency of attendance at Nominating Committee: 5 times (100%) Frequency of attendance at Audit Committee: 15 times (100%)	27,400shars
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[Positions/occupations prior to the current ones are omitted in this English version]

(Significant concurrent position)

He is currently Deputy Chairman at MetLife Insurance Co. Ltd. and outside director at Riken Co., Ltd.

- **He is a nominee for outside director**, as defined under Article 2-3-7 of the Company Law Enforcement Regulations.
- **He is a nominee as independent director**, an outside director having no conflict of interest with the Company's shareholders, as defined by the Tokyo Stock Exchange.  
He was advisor to the Company for 3 years from October 2014 to September 2017. His annual remuneration from the Company was approximately 3.6 million yen. Hence, the Company believes that his independency is warranted.  
He is registered with the Tokyo Stock Exchange as independent director.
- **Reason for his nomination as outside director and his role expected**  
The Nominating Committee believes that he is qualified for outside directorship selection criteria and that he is equipped with expertise and profound knowledge and experience as former director at the Bank of Japan. Therefore, the Nominating Committee has judged that he can contribute to the management of the Company by providing his deep insight and advice based on such experience and enhance the Company's governance capability. There is no conflict of interest between Mr. Hirano and the Company.  
He will have served the Company as outside director for 4 years by the conclusion of the shareholders' meeting.
- If he is reappointed as outside director at the shareholders' meeting, he is scheduled to be a member of the Nominating Committee and the Audit Committee upon the conclusion of the shareholders' meeting.

6 Yuko Numata	April 10, 1968	Frequency of attendance at	2,900 shares
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Board of Directors' meeting:  
 18 times (100%)  
 Frequency of attendance at Remuneration Committee:  
 10 times (100%)  
 Frequency of attendance at Audit Committee:  
 14 times (93%)

[Prior positions/occupations are omitted  
 in this English version]

(Significant concurrent positions)

Full-time Professor for Global Business Research Course at Professional Graduate School of Meiji University and outside director.

Outside director at Japan Aviation Electronics Industry, Ltd.

- She is a **nominee for outside director**, as defined under Article 2-3-7 of the Company Law Enforcement Regulations.
- She is a **nominee as independent director**, an outside director having no conflict of interest with the Company's shareholders, as defined by the Tokyo Stock Exchange.
- **Reason for her nomination as outside director and her role expected:**  
 The Nominating Committee believes that she is qualified for outsider directorship selection criteria and that she is equipped with expertise and profound knowledge and experience as researcher and scholar of management strategy of U.S. and Japanese financial institutions. Therefore, the Nominating Committee has judged that she can contribute to the management of the Company by providing her deep and wide insight from the female point of view and enhance the Company's governance capability. There is no conflict of interest between Ms. Numata and the Company. She will have served the Company as outside director for 4 years by the conclusion of the shareholders' meeting.
- If she is reappointed as outside director at the shareholders' meeting, she is scheduled to be a member of the Remuneration Committee (Chairman) and the Audit Committee upon the conclusion of the shareholders' meeting.

7 Yukari Sakai	June 23, 1968	Nominee for outside director	0 share
		Career summary as a new appointee:	
	April 1991:	Joined Nomura Securities Co., Ltd.	
	January 2003:	Director at Corporate Tune Co., Ltd.	
	June 2005:	Member of Audit Committee of United Arrows Ltd.	
	June 2008:	Outside auditor at Peprocell Ltd.	
	September 2013:	Outside auditor at Beauty Kadan Co. Ltd.	
	June 2016:	Outside director and member of Audit Committee of United Arrows Ltd.	
	October 2017:	Outside director and member of Audit Committee at Tea Life Co. Ltd.	
	March 2019:	Outside director and member of Audit Committee of Uzabsse, Inc.	
	June 2021:	Outside director at Pacific Metals Co., Ltd. (current position)	
	June 2022:	Outside director of Toyo Kanetsu Co. Ltd.	
	March 2025:	Outside director and member of Audit Committee of SmartHR Inc. (Current position)	
	June 2025:	Outside director and Audit Committee member of Toyo Kanetsu C., Ltd. (Current position)	

(Significant concurrent positions)

Outside director of Pacific Metals Co., Ltd.

Outside director and Audit Committee member of Toyo Kanetsu Co., Ltd.

Outside director and Audit Committee member of SmartHR Inc.

- She is a **nominee for outside director**, as defined under Article 2-3-7 of the Company Law Enforcement Regulations.
- She is a **nominee for independent director**, an outside director having no conflict of interest with the Company's shareholders, as defined by the Tokyo Stock Exchange.
- **Reasons for her appointment as outside director and her role expected:**  
 The Nominating Committee believes that she is qualified for outside director selection criteria and

that she is equipped with expertise and profound knowledge and experience based on her experiences as director, outside director and audit committee member of various companies as expressed in her career mentioned above. Therefore, the Nominating Committee has judged that she can contribute to the management of the Company by providing her deep and wide insight based on her career and from her female point of view. There is no conflict of interest between Ms Sakai and the Company.

- If she is appointed as outside director at the shareholders' meeting, she is scheduled to be a member of the Remuneration Committee upon the conclusion of the shareholders' meeting.

#### **Notation to the 1st Resolution:**

(Outline of Directors and Officers Liability Insurance)

The Company has contracted Directors and Officers Liability Insurance (the D&O Insurance). Therefore, any person appointed as an applicable director or officer will be covered by the D&O Insurance.

The outline of the D&O Insurance is as follows:

- i. Geographical coverage is the whole world and insurance period is from March 23, 2026 to March 23, 2027,
- ii. Compensable events:
  - a. If an applicable director or officer becomes liable for a damage claim from a shareholder or third person resulting from the director's or officer's action or failure to act during the insurance period, such damage and litigation expenses will be covered.
  - b. When there arises a possibility of a damage claim suit (even if a suit has not actually happened) and an applicable director or officer incurs expenses in related defense, such expenses will be covered.
- iii. This insurance will not cover a damage claim resulting from an applicable director's or officer's action contrary to public order and morals, thereby ensuring that directors' or officers' execution of their duty will be made in an appropriate manner.

#### **[Reference 1]**

The following are selection criteria for nominees as defined by the Nominating Committee:

For inside directors:

- Superb management sense
- Superb leadership, foresightedness and planning ability
- High law-abiding nature
- Personal magnetism in and out of the Company
- Healthiness physically and mentally

For outside directors:

- High personality and insight
- Plentiful experience in business operations and expert knowledge
- High law-abiding nature
- Unwavering independency as outside director
- Healthiness physically and mentally
- Qualification both as outside director under Enforcement Regulations of the Company Law and as independent director having no conflict of interest with shareholders under the Regulations of the Tokyo Stock Exchange

#### **[Reference 2]**

The following members are planned for each of the Nominating Committee, the Remuneration Committee and the Audit Committee after the shareholders' approval of this resolution:

**Nominating Committee:** Mr. Akira Gokita (Chairman)  
Mr. Eiji Hirano  
Mr. Masashi Takehi

**Remuneration Committee:** Ms. Yuko Numata (Chairwoman)  
Ms. Yukari Sakai  
Mr. Masashi Takehi

**Audit Committee:**

Mr. Akira Gokita (Chairman)  
Mr. Eiji Hirano  
Ms. Yuko Numata

**[Reference 3]**

**Experience and professionalism of Nominees for Directors (Skill Matrix)**

The following are the experience and professionalism of each director in the event of the approval of the First Resolution:

Name	Position	Experience and expertise						
		Business management & governance	Securities business	Finance & accounting	Law & compliance	Internal control & risk management	Personnel, Labor & Administration	Global
Masashi Takehi	Chairman of Board of Directors	●	●	●	●	●	●	●
Hirofumi Tamada	Director, President, Representative Executive Officer	●	●			●	●	
Shoichi Yamazaki	Director, Deputy President, Representative Executive Officer	●	●	●	●	●	●	
Akira Gokita	Outside and Independent Director	●		●	●	●		
Eiji Hirano	Outside and Independent Director	●		●		●		●
Yuko Numata	Outside and Independent Director	●	●	●				●
Yukari Sakai	Outside and Independent Director	●	●	●	●	●		

**II.2<sup>nd</sup> proposed resolution: Authorization of the Board of Directors to decide terms and conditions for the issuance of share warrants as stock options to directors (excluding outside directors), executive officers, operating officers, executive advisers and employees of the Company and its subsidiaries.**

[Please refer to the Company's press release dated May13, 2026, titled "Authorization of the Board of Directors to Decide Terms and Conditions for the Placement of Share Warrants as Stock Options for "the Group" on Ichiyoshi's website (<https://www.ichiyoshi.co.jp/stockholder/presentation>)]

**[Referential Material]**

**Corporate Philosophy and Management System**

**Ichiyoshi Credo (Corporate Philosophy)**

The Company has made efforts to “Build a company like no others so far in Japan” based on “Ichiyoshi Credo” as a pillar of its corporate philosophy. The Credo records “the Company’s Principles and Action Guidelines which directors, officers and employees all hold as their common measure of value for the Company’s raison d’etre in the community.

### **[Raison D’etre of Ichiyoshi]**

**The Company contributes to the advancement of local communities and securities market by serving each individual customer’s interests.**

- For employees:** Respecting employees’ individuality and striving for human resource cultivation. Prioritizing teamwork and creating a bright and transparent workplace.  
Striving to create a free and open-minded corporate culture where employees can make use of their abilities and perform their duties with
- For shareholders:** Striving to raise the corporate value through the continuous expansion of business result. Placing stress on shareholder return by raising profitability and financial soundness.  
Striving for IR activities through the appropriate disclosure of information, thereby ensuring the transparency of management.
- For customers:** Listening carefully to what customers have to say, standing in customers shoes and giving them advice with all heart.  
Providing customers with high-quality services, products and information matching changes in the society and market
- For society:** Contributing to the development of the society as a participant in the financial and securities markets.  
Complying with laws and regulations and behaving with high ethical standards.  
Continuing activities for the contribution to local communities.  
Striving for the realization of a sustainable society through activities to cope with climate change and to promote environmental protection.

### **Management Philosophy:**

To remain a company of customers’ trust and choice

### **Management Objective:**

To build a name-brand boutique house in finance and securities

### **Action Guidelines:**

Gratitude, Sincerity, Courage, Response and Continuity

## **1. For employees (as to human capital)**

### **(1) Corporate philosophy, corporate strategy and human resource strategy**

The Company has made efforts to “Build a company like no others so far in Japan” based on “Ichiyoshi Credo” as a pillar of its corporate philosophy. The Credo records “the Company’s Principles and Action Guidelines which directors, officers and employees all hold as their common measure of value for the Company’s raison d’etre in the community.

“Ichiyoshi Credo” declares that Ichiyoshi’s raison d’etre consists in contributing to the advancement of local communities and securities market by serving each individual customer.

For 20-odd years, the Company has determined not to deal in products, such as structured bonds and high-risk and return securities, which are not only difficult for customers to understand but also not beneficial to customers, and formulated its determination as “Ichiyoshi’s 7 Standards” (not dealing in

products simply because they are popular). Simultaneously, the Company has striven to shift from the “Flow Type Business Model” chiefly based on brokerages to customer-focused “Stock Type Business Model” chiefly based on fees on trailer fees and fund-wrap accounts.

From 2019, the Company started its “Decisive Action for Reform” for the first time in 20 years in its reformative action in order to further advance its shift to “Stock Type Business Model.” In addition to “Ichiyoshi 7 Standards” (not dealing in products simply because they are popular), the Company has adopted its another motto as its conviction: namely “We will create a tailor-made product for each customer.” Thus, the Company is proceeding with order-made products matching the needs of each individual customer.

The attainment of the Company’s corporate strategy of “Stock Type Business Model” is identical with the realization of the model of the Company’s *raison d’être* for “Serving each individual customer” = “Customer-first philosophy.” In order to implement this business model and provide customer-focused medium-to long-term advices principally on fund-wrap accounts and investment trusts, advisers are required to familiarize themselves with the needs and life-planning of each individual customer. Thus, the ability of implementing the business model gives rise to the Company’s competitive advantage.

Under the title of “Ichiyoshi Credo,” therefore, the Company puts the item “For employees” in the first place above other items in explaining the Company’s position on each item of “For employees,” “For Customers”, “For Shareholders,” and “For Society”, thereby putting stress on the importance of employees as personnel to build strong relationship of trust with customers with their high professionalism and humanity. Namely, the Company’s “Personnel” is the source of the Company’s *raison d’être*, and the human resource strategy forms the center of the Company’s corporate strategy.

**(2) “Recruitment,” “Development” and “Retention” of personnel**

In order to implement the shift to customer-focused “Stock Type Business Model,” customers’ trust and the expansion of customers’ assets in custody (which is a barometer of customers’ trust in the Company) are indispensable. In connection therewith, “Recruitment” (reinforcement of personnel sources), “Development” (upgrading of personnel quality) of advisers who closely associate and walk with customers and “Retention” (enhancement of working environment both from the moral and material point of view) being closely intertwined with each other, the boosting of each of them is identical with advance investments for the growth of the Company and the enhancement of the Company’s corporate value.

**(i) Recruitment of human resources**

In order to maintain a strong relationship with customers and implement medium- to long-term advisory activities, advisers are requested to have deep insight not only on financial and securities matters but also on other related areas and be equipped with high moral ethics, broad-minded personality and high communication capability. In connection therewith, the Company recruits not only new graduates but also mid-career candidates. The Company has also been working on its shift to customer-focused “Stock Type Business Model” from the conventional “Flow Type Business Model” ahead of other securities firms. In connection with the recruitment of mid-career candidates, the Company recruits

candidates from different industries having no experience in securities business more actively rather than candidates experienced in securities business. This recruiting practice is bearing fruits.

In addition, the Company recruits locally-limited employees to build medium-to and long-term relationship with clients in local communities and also recruits back high-skilled employees retired for reasons of wedding, education, nursing care, etc. Such recruitment of retired employees is carried out under the Welcome Back System for Returnees.

Further in addition, the Company is actively proceeding with the recruitment of foreign-nationality personnel from the standpoint of diversity.

● **Data on recruitment of new graduates and mid-career candidates (Parent company)**

Year of recruitment	2022	2023	2024	2025	2026
Number of new graduates	38	40	43	46	71
Number of mid-career candidates	21	46	57	98	130*
Total	59	86	100	144	201*

\*=Planned.

● **Ratio of new female employees out of total new employees (Parent company)**

Year of recruitment	2022	2023	2024	2025	2026
Ratio of new female employees(%)	44.7	47.5	44.2	39.1	28.2

● **Ratio of mid-career employees out of total employees (Parent company)**

As of March 31	2022	2023	2024	2025	2026
Ratio of med-career employees(%)	44.86	44.43	45.30	45.92	47.71

● **Ratios of locally-limited employees out of total employees ((Parent company)**

As of March 31	2022	2023	2024	2025	2026
Ratio of locally-limited employees(%)	42.9	44.5	47.3	50.5	52.6

● **Data on foreign-nationality employees (Parent company)**

Year of recruitment	2022	2023	2024	2025	2026
Number of foreign-nationality employees	2	3	4	5	8

(ii) **Human resources development and assessment**

In order to provide advices matching the needs and life plan of each individual investor towards the building of “Stock Type Business Model,” it is essential for advisers to enhance their quality. In connection therewith, the Company are carrying out education and training of employees with foremost stress on their full understanding of “Ichiyoshi Credo.” Thus, all officers and employees always carry the card of “Ichiyoshi Credo” with them so that they share the Company’s raison d’etre in the society. Furthermore, in addition to every employee joining the chorus of “Ichiyoshi Credo,” the Company makes time for the Credo Hour for the periodical introduction of advisers’ practical examples based on the Credo so that employees may fully understand the Credo as their common value base.

Additionally, the Company is enhancing its internal training program such as by holding a level-based training program according to tainees’ years of service or job ranking and a training program for officers. With respect to new graduates and mid-career recruits having little or no experience, the Company has in place the utmost attention and care system such as the Instructor System and the Follow-up Training Program. All these programs and systems are provided so that all advisers will be equipped with fundamental knowhow as financial asset advisers.

Furthermore, with respect to new recruits, the Company has in place the OJT (on-the-job training) program under which the GA (growth adviser) System is applied so that new recruits can acquire adviser service in practice.

In order to help employees upgrade their skills, the Company has in place the “Self Growth Program,” which helps employees become a certified member analyst or certified financial planner. In the event of an employee becoming a CMA or CFP, the Company provide him with a monetary award. The Company also has in place the Monetary Subsidy Program such as for correspondence courses to obtain wider

knowledge in addition to qualification as mentioned above.

Furthermore, the Company has the Outside Trainee Program under which certain employees are seconded to an outside company, in the same line of business or different line of business, to accumulate a wide insight and experience and expand his view further, so that he will apply such insight, experience and view of his to the streamlining of, and improvement on, the Company's operations.

With respect to assessment of personnel, the Company has established an assessment method since October 2019 towards the building of "Stock Type Business Model" as follows: The Company lays main stress on "Net increase in customers' assets in custody" without regard to "Commissions earned" among many items of assessment criteria for advisers since customers' assets in custody are a barometer of customers' trust in the Company. In addition, the Company emphasizes the importance of the observance of compliance rules for the sake of customers, and such observance is taken into account in considering an overall and comprehensive assessment of advisers' performance.

● **Number of various training programs implemented and number of attendants in such programs (excluding e-learning program) (Consolidated basis)**

Fiscal year	2021	2022	2023	2024	2025
Number of implementations	50	53	59	96	95
Total attendants	764	748	1,024	1,812	2,206

● **Number of applications for self-development programs and correspondence courses**

Fiscal year	2021	2022	2023	2024	2025
Number of applications for self-development programs	40	23	30	38	65
Number of applications for correspondence courses	117	78	75	110	104

● **Ratio of mid-careers at managerial levels out of all manages**

End of fiscal year	2021	2022	2023	2024	2025
Ratio of mid-careers(%)	45.8	47.0	46.0	46.0	44.5

● Ratio of female staff at managerial levels out of all managers

End of fiscal year	2021	2022	2023	2024	2025
Ratio of female staff(%)	14.2	16.1	19.0	19.2	20.3

Diagram of <Training System> is abbreviated for this English version of Notice of Shareholders Meeting.

(iii) Retention of personnel

In order to build “Stock Type Business Model,” it is important for employees to approach their work enthusiastically with pride and confidence. In connection therewith, the Company has been working hard to finish up “Comfortable and rewarding working environments” since 2017. Furthermore, the Company half-yearly reviews the progress of, and continuously makes improvements on, more than 50 items relating not only to working environments but also to operation procedures.

● Year-to-year changes of average wages of employees (Parent company)

(for every one-year period from January 1 to December 31)

Fiscal year	2022	2023	2024	2025
Average wage (yen)	6,358,551	6,519,035	7,265,364	7,836,232
Changes from previous year(%)	-2.32	+2.52	+11.45	+7.86

● Wage gaps between male and female employees (Consolidated basis)

Fiscal year	2022	2023	2034	2035
Wage gap (%)	70.8	72.2	77.1	78.1

● Average years of service of male and female employees (Consolidated basis)

End of fiscal year	2022	2023	2024	2025
Male (years)	16.9	17	16.6	15.6
Female (years)	12.8	13.1	13.2	12.5

● Utilization rate of paternity leave (Consolidated basis)

Fiscal year	2022	2023	2024	2025
Acquisition rate (%)	57.1	106.3	108.3	110.0

● **Utilization rate of paid leave (Consolidated basis)**

Fiscal year	2022	2023	2024	2025
Acquisition rate (%)	58.9	58.4	53.1	56.5

● **Overtime work hours per employee (per month on consolidated basis)**

Fiscal year	2022	2023	2024	2025
Overtime work (hours)	16.55	15.45	14.50	15.16

● **Quit rate of new graduates within 3 years of service (Parent company)**

Fiscal year of employment	2020	2021	2022	2023
Quit rate (%)	40.0	43.8	50.0	27.5

● **Ratio of employees participating in Employee Shareownership Plan (Consolidated basis as at the end of fiscal 2025)**

Ratio of participation (%)	Number of participants	Employees eligible for participation
82.8	844	1,019

**2. For Customers (Business Operation on a Customer-first basis)**

The Company's motto is to "Be a Securities Company Like No Other So Far in Japan." To realize this motto, the Company makes it a management objective to build a "Name-brand Boutique House" in the finance and securities industry. The Company has proceeded with business operations on a "Customer First Basis" since its founding. Following the Japanese Big Bang in late 1990s, there started the movement of "From Savings to Investments." To promote this movement further, the Company has been making efforts to transform itself to "Stock-Type Business Model" (asset-accumulation type business model), thereby providing customers with high-quality products and better services, all for customers' asset building.

**[Triangular Pyramid Management]**

Under this triangular pyramid management, 4 divisions ("Customer services," "Products and Management," "Research" and "Backup") form their respective facets of the pyramid and support one another, thereby maximizing functions of each division/ subsidiary. Co-working between and among divisions and subsidiaries will further enhance synergistic process. The synergistic process will help provide better products, more useful information and better services, thereby contributing to customers' asset and business management.

**3. For Shareholders (Action to Implement Management that is Conscious of Cost of Capital and Stock Price)**

In order to meet expectations of all stakeholders, including shareholders, of Ichiyoshi Securities Co. Ltd. (the "Company"), the Company has worked on business management by maintaining a full awareness not only of the level of revenue and profit on the profit & loss statement but also of the cost of capital and return on capital on the balance sheet so that it will lead to an increase in corporate value on a medium- to long-term basis and realize a sustainable growth.

PBR (price book-value ratio) is one of corporate-value barometers based on the balance

sheet and a product of ROE (return on equity) and PER (price earnings ratio), and the Company regards the raising of ROE as most important for the improvement of PBR.

Specifically, the Company will aim to complete its management target of customer-focused “Stock-Type Business Model,” and make efforts to expand customers’ assets in custody chiefly based on investment trust funds and wrap-account assets, both the sources of stable revenue, so that it will achieve return on capital surpassing the cost of capital and sustainable growth.

Since an increase in customers’ assets in custody and a rise in revenue are proved to have a proportional relationship with each other, the Company believes that the increase in customers’ assets in custody itself will lead to the rise in revenue, resulting in the raising of PBR.

Therefore, the Company regards the cost coverage ratio (the ratio at which the sum of trailer fees and wrap-account fees covers the selling, general and administrative expenses) as an index to measure the progress in “Customers’ Assets in Custody” and the shift to “Stock Type Business Model,” and has adopted the cost coverage ratio as the most important management target. The cost coverage ratio is also included in the current Medium-Term Management Plan together with “Customers’ Assets in Custody” and “ROE” as targets.

#### **[New Medium-Term Management Plan “Target 5 <ONE TEAM>”]**

Starting from April 1, 2026, the Company started its New Medium-Term Management Plan to further accelerate its shift to “Stock Type Business Model,” targeting the 4-year plan’s completion date at the end of March 31, 2030.

Numerical targets under “Target 5 <ONE TEAM>”

Item	Numerical targets at end of March 2030
Customers’ assets in custody	5 trillion yen
Ratio of base assets (Dre Colle) and Semi-core assets (Ichiban boshi & Mizunara) out of total customers’ assets in custody	30%
Cost coverage ratio*	100%
ROE	15%

\*The ratio at which the sum of trailer fees and fund wrap accounts covers selling, general and administrative expenses.

#### **[Policy on Earnings Distribution and Payment Record of Dividends**

##### **(1) Policy on dividends payable out of retained earnings**

One of the Company’s core management policies is to make an appropriate earnings distribution to its shareholders. The Company places its stress on a continuous stream of dividend payment linked to business result. In deciding on an amount of dividend payment, payout ratio is a basic measure. Additionally, DOE (namely, ratio of dividends to shareholders’ equity) is taken into account for a continuous stream of dividend payment.

Specifically, the Company has adopted the payout ratio of approximately 50% and the DOE of approximately 2%, the both measures being calculated semiannually on a consolidated basis and the larger result of the calculation between the two measures being chosen.

##### **(2) Record of dividend payment out of retained earnings**

The Company pays interim dividends and final dividends on the consolidated basis under the above-mentioned policy.

In addition for the fiscal year ended March 31, 2026, the Company decided to pay commemorative dividends to commemorate its 75<sup>th</sup> anniversary of founding and express its gratitude to shareholders for their continuous support as follows:

10yen payable to shareholders of record as of September 30, 2025 and also payable to shareholders of record as of March 31, 2026, thus annually totaling 20yen.

As a result, the total amount of interim dividend per share amounted to 30yen (of which 10yen is the commemorative dividend) and total amount of final dividend per share amounted to 59yen (of which 10yen is the commemorative dividend), together annually totaling 89yen.

Dividend payment record for past 3 fiscal years

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025	Fiscal year ended March 31, 2026
Interim dividend	17yen	17yen	20yen
Final dividend	17yen	17yen	49yen
Commemorative dividend	---	---	20yen
Annual total	34yen	34yen	89yen

#### 4. For Society (regarding Climate Change)

##### (1) How the Climate Change will risk and affect the Company's Business Activities and Earnings

In order to effect appropriate asset valuation and proper asset allocation in the management of customers' accounts on a medium- to long-term basis, the Company needs a consistent and appropriate disclosure of information regarding climate change-related risks to investment target companies and their earnings. The lack of such disclosure would cause troubles to the management of customers' financial assets, such as the loss of stability of customers' asset management and the lowering of medium- to long-term investment performance. If that should happen, customers' trading opportunities with the Company might decrease, resulting in the lowering of the Company's earnings.

Conversely, if investment target companies make consistent and appropriate disclosure of information, it will contribute to the stability of the Company's customers' asset management and to the raising of medium- to long-term performance of their investments. Such condition may help the Company increase its earnings.

Hence, Ichiyoshi Research Institute (IRI), which has long specialized in research on small- and medium-cap companies, has now adopted ESG achievement (including the handling of climate change) as one of its important criteria for the selection of research target companies. The result of IRI's research is applied to the management of the Company's customers' assets.

Ichiyoshi Asset Management (IAM), a subsidiary of the Company, also applies IRI's research result on ESG to its management of investment trust funds.

Furthermore, IAM manages an investment trust fund "Ichiyoshi ESGs Small- and Medium-Cap Equity Fund."

Thus, the Company believes that the asset balance of IAM's publicly-offered investment trust funds are one of useful indicators of how climate change and its risk have affected the Company's business activities and earnings.

##### (2) Policy toward climate change based on TCFD'S Recommendation

Based on the Company's "Basic Policy on Sustainability," the Company has specified challenges to be tackled as important tasks (materiality). One of such tasks is "Reinforcement of Tackling for Reduction of CO2 Emission" for "For Society," showing the Company's determination to contribute to the society as one of its members.

Realizing the importance of the disclosure of climate-related information, the Company is proceeding with the expansion of contents of the disclosure as the Company agrees

with Task Force on Climate-Related Financial Disclosures (an international organization).

**(i) Governance**

The Company has in place “Sustainability Promotion Meeting” under the supervision of the Board of Directors to plan, enforce, inspect and improve the method of promoting sustainability. The Meeting is chaired by President and Executive Officer and makes periodical reports to the Board of Directors. “Sustainability Promotion Room,” a secretariat to the Meeting, is a center for the Company’s sustainability activities.

**(ii) Strategy**

The Company presumes that there are risks and opportunities relating to climate change. Regarding risks, the Company presumes that there are risks from transfer to lower-carbon economy and risks from physical changes caused by climate change. Regarding opportunities, the Company presumes that there are opportunities relating to “products/services” and “market.” Based on such presumption, the Company has studied potential situations and effects. As a result of such study so far, the Company now recognizes that potential risks are not so material as to affect the Company’s business seriously. Naturally, the Company will continue such study with an eye on changes in circumstances.

**(iii) Risk management**

Climate change-related risks are presumed to be widely and intricately linked to risks financial instruments firm face in their business activities. Thus, the Company treats climate change-related risks as major ones to be handled at “Risk Management Meeting.” The contents of risks will be reported to “Internal Control Committee” which will deliberate the contents and report the result to the Board of Directors.

**(iv) Index and targets**

Environmental Agency and Ministry of Economy, Trade and Industry formulated a guideline to ensure consistency with GHG Protocol (international standard) relating to green house gas emissions (GHG) from supply chains. Towards the realization of carbon-free society, the Company aims to attain zero emission of GHG (Scope 1, 2) on a net basis by 2050. Based on the Company’s computation, the Company assesses climate change-related risks and opportunities, at the same time measuring its advance in handling the matter.

< GHG Emissions: Unit: t-CO2 >

	Scope 1	Scope 2	Total
For fiscal 2024	432	850	1,282
For fiscal 2025 (Estimate)	415	859	1,274

**The Company has been conducting social contribution activities for past 20 years**

Mangrove project: Planted cumulative 530,000 mangroves since 2009.

Building natural banks against damages caused by earth warming.

Humanitarian medical assistance: Pediatric vaccination to approx.1,200,000 children since 2009. Also, assisting in providing fundamental medical services, rebuilding health institutions and developing medical staff.

Guide dog project: Training of guide dogs and assisting in rehabilitation for visually impaired persons. Total of 8 dogs have been serving since 2005.

School building construction project:

Built 14 school buildings in 9 Asian nations since 1996.

Assisting in improvement on learning environments for children living in developing nations.

Vegetable garden project on the roof of the Headquarter building::

Assisting in Children’s nature activities in partnership with Edible KAYABAEN.

Financial education project:

Assisting in educating junior high school students about finance and future careers.

Ichiyoshi SDG small- and mid-capital stock fund:

Investing in domestic small- and mid-capital companies which deal in businesses contributing to the achievement of SDG.

### <Management System and Corporate Governance>

The Company moved from the statutory auditor system to the company-with three-committees system effective from June 2003. Hence, the Company has been equipped with a corporate governance system in which management decision-making, supervisory control and business execution each functions independently and effectively. Namely, decision-making and supervisory control are performed by the Board of Directors and each of the three committees, and business execution is carried out by executive officers with the assistance of operating officers. [The diagram of Governance System is omitted in this English version]

#### (1) Decision-making and Supervisory control

(i) Board of Directors

The Board of Directors resolves on matters required legally and stipulated under the Articles of Incorporation, decides or approves basic management policies and material matters on business executions and supervise business executions by directors and executive officers.

(ii) Nominating Committee

The Nominating Committee deliberates and decides on the nominees for directors to be elected or dismissed at the shareholders' meeting.

(iii) Remuneration Committee

The Remuneration Committee reviews and decides on the individual remuneration of each director and executive officer, and operating officer.

(iv) Audit Committee

The Audit Committee audits the performance of duties by the directors and executive officers, prepares an audit report and a draft resolution to appoint or dismiss accountants to be submitted to the shareholders' meeting for approval. The Audit Committee audits the legality and appropriateness of decision-making by directors and executive officers and the status of development of the Internal Control System in accordance with the auditing policy and the role-division set by the Audit Committee. The Company has in place the Audit Committee Office as a body to assist the Audit Committee. The Audit Committee Office is staffed with full-time personnel.

(v) Management Committee

The Management Committee is an advisory body to the Board of Directors and, as such, reviews important and/or urgent matters for the smooth management of business and reports the result of such reviews to the Board of Directors. .

(vi) Internal Control Committee

Aiming to build the unified internal control system for the Company and its subsidiaries, the Internal Control Committee formulates the internal control policy and reviews each individual important matter concerning internal control.

(vii) Meeting of Directors without Executive Power

The meeting consists of Chairman of Board of Directors and five outside directors to widely exchange information on the Ichiyoshi group, the securities industry and the economical environment.

(viii) Meeting of Independent and Outside Directors

Independent and outside directors actively contribute to discussions at meetings of

the Board of Directors by exchanging and sharing their views and insights from independent standpoints, thereby enhancing the effectiveness of the Board of Directors.

(ix) Committee of Outside Experts

The Committee of Outside Experts consists of members who have outstanding personality and insight and are independent of the Company. The Committee of Outside Experts deliberates on important management matters, as requested by the Board of Directors, independently, fairly and from the neutral standpoint, and provides the Board of Directors with their advice and recommendation based on such deliberation.

**(2) Business execution**

(i) Executive Officers

Executive Officers can make decisions on the execution of matters entrusted by the Board of Directors, contributing to the smooth decision-making and business executions.

(ii) Committee of Executive Officers

The Committee of Executive Officers resolves on matters entrusted by the Board of Directors and coordinates activities among them for their smooth executions.

(iii) Operating officers

Following the decision made by the Committee of Executive Officers, each Operating Officer performs business execution under the instruction of his supervising Executive Officer.

(iv) Other meetings

The Company has in place the “Sustainability Promotion Meeting” which plans, executes, examines and improves on the Company’s handling of sustainability. The meeting is a sub-group for the “Risk Management Meeting” (to consult on and cope with company-wide risk management), the “Unified Compliance Meeting” (to advise and follow up on review items at individual compliance meetings) and the , “Individual Compliance Meeting” (to seek out risk items at individual sections for understanding and review), all of them acting as sub-bodies to the “Internal Control Committee.”.

In addition, the Company has in place the “Information Disclosure Meeting” (to make proper, comprehensive and timely disclosure of any material event as it ever happens) and the “IT Meeting” (to review matters on IT investment and management and information security), both as decision-making organs of the Committee of Executive Officers.

**(3) Measures to Ensure the Effectiveness of Board of Directors**

Since before the installation of the corporate governance code, the Company has had in place the company-with-three-committees system separating decision-making and execution with outside directors consulting fully with executing officers. Currently, as before, free and open discussions are being made at meetings of the Board of Directors, with executing officers listening to comments by outside directors. When there arise matters requiring more data in the eyes of outside directors, such matters will be treated as items of continued deliberation, thereby ensuring transparency.

In order to further ensure the effectiveness of the Board of Directors, the following measures are being taken:

(1) Meeting of non-executive directors and meeting of outside and independent directors

The meeting of directors without executive power is held with the Chairman of the Board of Directors acting as chairman for the purpose of supervising the Company’s management from the independent and objective points of view. In addition, the meeting consisting of independent and outside directors only chaired by the Head Outside Director is held at any time to share and promote objective exchanges of

views and opinions on the Company's management.

At the meeting, exchanges of views on securities industry, economy, social matters, beside the management of the Company are made freely and openly, thereby ensuring the effectiveness of the Board of Directors. Such meetings were held 15 times for the fiscal year ended March 31, 2026 to promote the practicability of Board decisions, In the fiscal year ended March 31, 2026, among major topics at the meeting were trends of interest rate difference between the U.S. and Japan and Japanese political climate. Discussion also touched on customers' assets in custody, cost coverage, utilization of personnel resources and social contribution activities.

The meetings of independent and outside directors were held twice for the fiscal year ended March 31, 2026 for the purpose of exchanging and sharing views widely on the Company's business as a whole.

(2) Outline of questionnaire result on effectiveness of Board of Directors

Since 2017, questionnaire to all directors has been conducted for the purpose of surveying the performance and effectiveness of the Board of Directors. 33 items in the questionnaire are intended to test whether the Board of Directors is properly functioning. The results are used to improve on problem areas and strengthen the Company's advantages, thereby continuously ensuring the effectiveness of the Board of Directors.

**<Basic Policy and Operational System to Promote Sustainability>**

In addition to promoting Corporate Philosophy further, the Company has in place "Basic Policy for Sustainability" to contribute to realizing a sustainable society.

**Basic Policy for Sustainability**

The Company will deal with various tasks relating to circumstances, society and community under "Ichiyoshi Credo," thereby contributing to the development of, and improvement on, circumstances, society and community. Through such contribution, the Company seeks to grow continuously in the finance and securities industry, at the same time building a more solid business model and raising its corporate value.

(The diagram of the Board of Directors is omitted in this English version)

**<External evaluation of Ichiyoshi's efforts for ESG and SDGs>**

"Eruboshi" Certificate

The Company was awarded with "Eruboshi" Certificate (highest degree) from Ministry of Health, Labour and Welfare in 2021. This certificate is awarded to a Company which has cleared certain standards for female advancement.

"Excellent Health Company"

The Company has participated in "Declaration of Excellent Health Company" promoted by the Health Insurance Society of Tokyo Securities Dealers Association. Having cleared 18 items across 7 sections, the Company has acquired "Silver Recognition" as excellent health company.

"Quotation of Ichiyoshi in "CSR White Paper 2024" issued by Tokyo Foundation for Policy Research:

The Company was quoted in TFPR's "CSR White Paper" as a company engaged in CSR and personnel capital management. The Paper reads to the following effect: The performance of employees and customs based on the Company's credo make the Company promote activities beyond the Company's business, and the Company's credo and its corporate culture build bridges between CSR and personal capital management."

**I Information on Current Status****1. Business Condition and Performance**

During the fiscal year ended March 31, 2026, the Japanese economy continued its gradual recovery pattern amid some fears on the effect of worsening Middle East situation. Personal consumption showed signs of revival despite rising prices on the back of income improvements. Corporate production activities generally, excluding some sectors affected by U.S. tariffs, remained on their recovery track. Equipment investments such as for AI-related activities and construction maintained their steady growth. Globally, while there were fluctuations as among areas, overall economic activities recorded a gradual growth pattern under weakening inflationary pressure.

The Japanese stock market recorded a substantial rise in fiscal 2025. Thus, the Nikkei Stock Average (the Nikkei Average) on the Tokyo Stock Exchange (the TSE) approached the 60,000 yen mark in the latter half of February 2026. In April, 2025, the Nikkei Average fell below 31,000 yen mark temporarily under the shock of U.S. tariffs. As the sense of security was enhanced by the Japan-U.S. agreement on tariffs in the latter half of July, the Nikkei Average went over the 50,000 yen level for the first time in October. Thereafter, in anticipation of positive fiscal policy by the new government under Prime Minister Takaichi, the Nikkei Average rose to 52,636 yen on November 4. Thereafter, however, the market weakened somewhat amid the feeling of overpricing for AI- and semiconductor-related stocks. As the year turned, expectations for expansive fiscal policy and growth investments rose, buying trades from overseas sources arising from the end of the general election swelled, pushing up the Nikkei Average to 59,332 yen in the intra-day trading on February 26. As March came, the Middle East situation worsened, pushing up oil prices and causing downward trends in global stock markets. Thus, the Nikkei Average ended the fiscal year at 51,063 yen.

In the foreign currency market, the yen rate against the U.S. dollar was on the 149 yen per 1 U.S. dollar level at the beginning of the period. Although the yen rose to the upper 139 yen level on April 22, after summer, the yen weakened further. As the year turned, the yen recorded 159 yen per 1 U.S. dollar in the middle of January, causing anxiety over foreign currency market intervention. As a result, the yen strengthened to 152 yen per 1 U.S. dollar at one point. As dollar buying increased against the background of worsening Middle East situation, the yen closed the fiscal year at the 158 yen per 1 U.S. dollar range.

In the Growth Section of the TSE for companies with high growth potential, the TSE Growth Section Index started the period at 820. The index plummeted to 686 on April 7 and then rebounded 1,037 on August 19. Without maintaining its high level, the Index ended the period at 911. TSE Growth Section 250 Index started off the period at 636. It fell to 534 on April 7 and recovered to 800 on August 19. After going through corrections and rebounds thereafter, the Index ended the fiscal year at 699.

In the Prime Section of the TSE, the average daily turnover was 6,701.5 billion yen. In the Standard Section of the TSE, the average daily turnover was 209.0 billion yen. In the Growth Section of the TSE, the average daily turnover was 191.0 billion yen.

Under these circumstances, the Company aimed to build customer-focused “Stock-Type Business Model,” and exerted its efforts to double core-stock assets in fund-wrap accounts and investment trust funds in order to expand its customers’ assets in custody to 3 trillion yen as a numerical target under the Medium-Term Management Plan “3 · D.”

As the Company ended its “3 · D” management plan on March 31, 2026, it started New Medium-Term Management Plan “Target 5 <ONE TEAM> to further accelerate its shift to “Stock Type Business Model.”

The cost coverage ratio, which is the best indicator for the Company’s shift to “Stock Type Business Model,” for the fiscal year ended March 31, 2026, was 84.3%, up from 71.4% for the preceding fiscal year.

(The cost coverage ratio is the ratio at which the sum of trailer fees and wrap-account fees cover selling, general and administrative expenses.)

Also, fees on stable-income sources accounted for 64.7% of total fees and commissions received, up from 64.1%.

With regard to “Dream Collection” (nicknamed as “Dre Colle”), a fund-wrap account vehicle and a core of “Stock Type Business Model,” with its 10-year history behind, it enjoys an increasing popularity among customers as a medium- to long-term investment vehicle for customers’ conservative assets. Its outstanding balance as of March 31, 2026, amounted to 440.2 billion yen, up 34.5%.

The Company started new services from 2024: namely, “Dre-Colle NISA” (which can be used as a growth investment frame for NISA investments) and “Dre-Colle Mini” (which is an automatic monthly subscription type). By combining “Dre-Colle Pass” (which makes the succession of the fund to next generations possible without cashing in the fund) with the new two services, the Company can support its clients’ asset-formation for a medium- to long term across generations.

With respect to investment trust funds (other than Dream Collection), the Company has recommended stock funds matching customers’ needs, such as “Ichiyoshi Global Equity Fund” (nicknamed as “Ichiban Boshi”), “Ichiyoshi Japan High Yield Stock & J REIT Fund” (nicknamed as “Ashitaba”) and “BlackRock World High Yield Stock Open.”

The outstanding balances of these funds as of March 31, 2026, amounted to 864.6 billion yen, up 13.4%

With respect to Ichiyoshi Asset Management Co., Ltd. the assets under its management continued to increase and amounted to recorded 744.3 billion yen as of March 31, 2026, up 27.8%.

With respect to activities on stocks, the Company has proposed to customers asset-backed stocks with stress on stability and stable dividends under low-interest rate and inflationary circumstances. In addition, the Company has recommended to customers investment in small- and medium-cap growth stocks selected based on the Company’s strength in research. The Company has thus continued to make

various proposals and recommendations to promote stocks as means of medium-to long-term asset-formation.

Under such environment and activities, net operating revenue for fiscal 2025 amounted to 24,508million yen, up 30.6% from fiscal 2024. Selling, general and administrative expenses amounted to 18,347million yen, up 11.4%. Hence, operating profit registered 6,159 million yen, up 169.5%.

Customers' assets in custody as of March 31, 2026, amounted to 2,647.5 billion yen, up 20.1%.

## **2. Commissions and Selling, General and Administrative Expenses**

### **(1) Commissions**

Total commissions for the fiscal year ended March 31, 2026 amounted to 23,902 million yen, up 30.3% from the previous fiscal year.

#### **(i) Brokerage commissions**

Total brokerage commissions on stocks rose 36.6% to 5,903 million yen. Those on small- and mid-cap stocks) amounted to 662 million yen, up 41.4%, accounting for 11.2% of total brokerage commissions.

#### **(ii) Fees for offering, secondary distribution and solicitation for selling and others for professional investors**

Fees on investment trust funds amounted to 1,755 million yen, up 9.5%. Thus, total fees for offering, secondary distribution and solicitation for selling and others for professional investors recorded 1,765 million yen, up 9.3%.

#### **(iii) Other fees received**

The trailer fees related to the outstanding balances of investment trust funds under custody registered 5,948 million yen, up 31.1%. Investment trust fund management fees at Ichiyoshi Asset Management Co., Ltd. recorded 3,181 million yen, up 22.6%. With the addition of fund wrap-account fees of 6,331 million yen, up 36.9%, total other fees received amounted to 16,131 million yen, up 31.0%.

### **(2) Gains or loss on trading**

Trading on stocks, etc. recorded gains of 92 million yen, up 255.7%, and trading on bonds, foreign exchange, etc. registered gains of 105 million yen, up 431.0%. Consequently, total gains on trading amounted to 198 million yen, up 332.0%.

### **(3) Net financial revenue**

Net financial revenue rose 25.8% to 214 million yen while interest expenses swelled by 70.6% to 71 million yen. Hence, net financial revenue amounted to 142 million yen, up 11.1%.

Hence, net operating revenue for the fiscal year ended March 31, 2026 recorded 24,508 million yen, up 30.6%.

**(4) Selling, general and administrative expenses**

Selling, general and administrative expenses recorded 18,347 million yen, up 11.4%, chiefly as personnel expenses increased.

**(5) Non-operating Income and Expenses**

The Company registered non-operating income of 99 million yen, of which 33million yen was investment gains on investment partnerships and 21 million yen consisted of insurance proceeds and dividend income while the Company recorded non-operating loss of 21 million yen mainly for allowance for doubtful accounts. Resultantly, net non-operating income amounted to 76 million yen, down 37.3%.

Hence, current profit for the fiscal year ended March 31, 2026 amounted to 6,236 million yen, up 159.1% from the previous fiscal year.

**(6) Extraordinary Income and Loss**

The Company registered extraordinary income of 34 million yen, mainly consisting of gains of 33 million yen on sales of investment securities while the Company recorded extraordinary loss of 62 million yen, including impairment loss of 27 million yen. As a result, net extraordinary loss amounted to 28 million yen, a decrease of 6 million yen from the previous fiscal year.

Consequently, income before taxes and tax adjustments for the fiscal year ended March 31, 2026 recorded 6,208 million yen, up 160.3%, and net income attributable to owners of parent (after deduction of corporate income taxes, resident's taxes and enterprise taxes, totaling 2,101 million yen, and after addition of corporate tax adjustments of 285 million yen) registered 4,392 million yen, up 180.8%.

The following table shows the breakdown of commissions by products on a consolidated basis (in millions of yen):

	Stocks	Bonds	Beneficiary certificates	Others	Total
<b>For the fiscal year ended March 31, 2025:</b>					
Brokerage commissions	4,320	--	93	--	4,413
Commissions from underwriting and solicitation to professional investors	--	11	1,603	--	1,615
Other fees and commissions	21	8	11,756	530	12,317
Total	4,341	19	13,454	530	18,346
<b>For the fiscal year ended March 31, 2026</b>					
Brokerage commissions	5,903	--	101	--	6,005
Commissions from underwriting and solicitation to professional investors	--	10	1,755	--	1,765
Other fees and commissions	18	9	15,461	642	16,131
Total	5,921	19	17,318	642	23,902

### 3. Financial Conditions

#### Conditions of assets, liabilities and net worth

Assets amounted to 55,110million yen as of March 31, 2026, an increase of 13,210 million yen (up31.5%) from March 31, 2025, mainly as cash and deposits rose by 2,481, margin transaction assets rose by 2,241 million yen, and cash paid for offering increased by 4,737 million yen.

#### (a) Liabilities

Liabilities stood at 24,107 million yen as of March 31 2026, a rise of 9,669 million (up 67.0%) from March 31, 2025, mainly as margin transaction liabilities and deposits received grew respectively by 2,976 million yen and 2,795 million yen.

#### (b) Net worth

Net worth amounted to 31,003 million yen as of March 31, 2026, a growth of 3,541 million yen (up 12.9%) from March 31, 2025. The growth resulted mainly from recording of net income (attributable to owners of parent) of 4,392 million yen for the fiscal year while the Company paid dividends in the amount of 1,502 million yen.

As a result, equity ratio as of March 31, 2026 recorded 56.2% as compared with 65.4% as of March 31, 2025. Capital adequacy ratio, as defined by the regulator, registered 448.4% as compared with 448.0% as of March 31, 2025

### 4. Material Financing

None.

### 5. Material Equipment Investment

Major equipment investments for the fiscal year ended March 31, 2026, were for IT system infrastructure costing 510 million yen..

### 6. Material Corporate Mergers and Acquisition

None.

### 7. Changes in Assets and Income and Loss (on a consolidated basis)

(in millions of yen except for per-share earnings)

	---For fiscal year ended March 31---			
	2023	2024	2025	2026
Operating revenue	16,666	18,837	18,804	24,579
(of which commissions)	(16,219)	(18,372)	(18,346)	(23,902)
Net operating revenue	16,625	18,798	18,762	24,508
Current income	1,216	2,875	2,406	6,236
Net income attributable to owners of parent	758	1,929	1,564	4,392
Earnings per share	21.93yen	57.11yen	47.11yen	137.32yen
Total assets	42,668	46,647	41,900	55,110
Net worth	27,826	29,008	27,461	31,003

Note: Earnings per share are calculated based on the average number of outstanding shares during the fiscal year (excluding treasury shares).

## 8. Challenges to Be Tackled

As the flow of capital from “Savings to investments” has got into full swing for the past several years amid concerns over inflationary economy, the spread of New NISA and the positive fiscal policy being carried out by Prime Minister Takaichi against the background of 100 year life, the Japanese finance and securities industry is strongly required to conduct customer-focused business operations.

For the 20 years or so, the Company has maintained the “Ichiyoshi Standards” containing 7 principles, which prohibit the Company from dealing in products incomprehensible or not advantageous to customers such as structured bonds containing risk-return packages and advise the Company’s employees not to sell products simply because they are popular among people. In the same spirit, the Company has sought to transform itself from “Flow-Type Business Model” chiefly based on brokerage commissions to “Stock-Type Business Model” chiefly based on retainer fees on investment trust funds and wrap-account fees. Since 2019, the Company has been proceeding with its “Decisive Acton for Reform” in its first reformative action in 20 years to cope with changes in circumstances and to more focus on customer-based business. Decisive Action for Reform is intended to further expand customers’ assets in custody as a barometer of management and further solidify its transformation to “Stock-Type Business Model. In addition to “Not selling products simply because they are popular,” the Company has put up another guideline of “Producing of products suited for each customer’s needs.”

In the course of carrying out “Decisive Action for Reform,” the Company has streamlined its management and staff, including the replacement of president and rejuvenation of management staff, In addition, the Company discontinued its underwriting division which had been underperforming and losing its relative weight in the Company. The Company has also abolished its regional advisers system and changed its sales promotion system from traditional headquarters-based system to branch-led system, thereby each branch providing locally-based goods and services to each customer. Efforts to make various reforms to provide each customer-focused services are continuing.

Further from the point of view to serve customers better, the Company is in process of reorganizing its branch network system, such as changing branches to a smaller scale of planet plazas closer to customers.

Under the New Medium-Term Management Plan “Target 5 <ONE TEAM>” which started April 1, 2026, the Company is challenging the task of achieving customers’ assets in custody of 5 trillion yen by March 31, 2030 as the step toward the next growth stage. In order to promote further growth, the Company intends to make upfront investments for personnel, AI and DX, thereby strengthening recruiting, development and retention of personnel and promoting productivity. In order to attain a “Boutique House in Finance and Securities Industry” as a management target, the Company intends to continue “Decisive Action for Reform,” and make most of Ichiyoshi’s group strength (consisting of advisability of Ichiyoshi Securities, research capability of Ichiyoshi Research Institute and asset management capability of Ichiyoshi Asset Management) compliance capability (leading to customer satisfaction) to realize a sustainable growth with the expansion of customers’ assets as a main focus.

## 9. Status of Parent Company and Subsidiaries

(1) Relationship with parent company:

None (Ichiyoshi has no parent company).

(2) Status of material subsidiaries (They are located in Chuo-ku, Tokyo):

Name of Subsidiary	Paid-up capital (mil. yen)	Voting ratio by parent (%)	Contents of business
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<b>Ichiyoshi Research Institute Inc.</b>	20	100.00%	Information services; investment advisory & agency
<b>Ichiyoshi Asset Management Co. Ltd.</b>	490	100.00%	Investment management including investment trust; investment advisory & agency;
<b>Ichiyoshi Business Service Co., Ltd.</b>	240	100.00%	Property renting/ brokerage/management; sales of office supplies; investment brokerage
<b>Ichiyoshi IFA Co., Ltd.</b>	150	100.00%	Financial instruments intermediary service

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Note: There is no specified wholly-owned subsidiary as defined under the applicable law.

## 10. Principal business (as of March 31, 2024)

### (i) Stock-related businesses

Stock-related businesses consist of buying and selling of stocks on a brokerage and principal basis in the secondary market and sales solicitation and offering to specified investors and handling of such solicitation and offering. The following are particulars of stock-related businesses:

- (a) Buying and selling on a brokerage basis  
Buying and selling of stocks on securities exchanges in accordance with customers' instructions.
- (b) Buying and selling on a principal basis  
Buying and selling of stocks on the Company's own account.
- (c) Offering, secondary distribution and solicitation for selling and others for professional investors  
Distribution of newly-offered or secondarily-distributed stocks to customers.

### (ii) Bond-related businesses

Bond-related businesses consist of buying and selling of bonds, issued by governments, municipalities, corporations, etc., on a brokerage and principal basis in the secondary market and handling of private placements of such bonds.

### (iii) Investment trust-related businesses

Investment trust-related businesses consist of distribution and buying and selling of beneficiary certificates of domestic investment trust funds and foreign investment trust funds and handling of sales solicitation to specified investors.

### (iv) Securities futures-related businesses

Securities futures-related businesses consist of buying and selling of securities futures, securities index futures, securities options and foreign-market securities futures on a brokerage and principal basis.

### (v) Other businesses

Securities lending and borrowing, investment banking, insurance handling, customer referral and introduction, financial instruments intermediary service, information service, investment management and advisory, investment-brokerage, real estate renting/broking and management, and sales of office supplies.

## 11. Status of offices and branches (as of March 31, 2026)

### (1) Offices and branches of Ichiyoshi Securities Co., Ltd. (parent)

Head Office: Tokyo Shoken Kaikan Bldg. 1-5-8, Nihonbashi Kayaba-cho, Chuo-ku,  
Tokyo

Number of branches and offices: 51

The geographical breakdown of branches and offices:

[The Japanese map is omitted in this English version.]

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Kanto District:	15	Nakano, Planet Plaza Narimasu , Akasaka, Nakameguro, Kichijoji, Yokohama, Planet Plaza Odawara, Kamioka, Planet Plaza Fujisawa Urayasu, Chiba, Koshigaya Planet Plaza Seijo, Planet Plaza Jiyugaoka Planet Plaza Ichikawa (In addition, the Company has Call Center-Ichiyoshi Direct)
Chubu District	6	Nagoya, Okazaki, Iida, Ina, Ise, Planet Plaza Shima
Kinki District	19	Osaka, Nanba, Imazato, Harinakano, Ishibashi, Kishiwada, Hirakata, Yao, Fushimi, Nishinomiya, Kobe, Kakogawa, Nishiwaki, Planet Plaza Kasai, Takada, Gakuenmae, Gobo, Tanabe, Tamaki
Chugoku-Shikou District	3	Okayama, Kurashiki, Shodoshima,
Kyushu District	6	Fukuoka, Omuta, Planet Plaza Sasebo, Planet Plaza Isahaya, Planet Plaza Karatsu Planet Plaza Takeo
Tohoku District	2	Morioka, Mizusawa,

(2) Business offices of subsidiaries:

• <b>Ichiyoshi Research Institute Inc.;</b>	Chuo-ku, Tokyo
• <b>Ichiyoshi Asset Management Co., Ltd.;</b>	Chuo-ku, Tokyo
• <b>Ichiyoshi Business Services Co., Ltd.;</b>	Chuo-ku, Tokyo
Osaka Office;	Chuo-ku, Osaka
<b>Ichiyoshi IFA Co., Ltd.</b>	Chuo-ku, Tokyo
Sakura Narimasu Office	Itabashi-ku, Tokyo

## 12. Employees (as of March 31, 2026)

(1) Employees on a consolidated basis

	Number	Change from March 31, 2023
Regular employees:		
Male	689	+26
Female	324	+23
Total	1,013	+49

Notes: (i) In addition to employees and workers mentioned above, there are 11 executive advisers, 1 counselor, 2 contract-based advisers. and 1 commission-based financial adviser.

(ii) The above-mentioned employees include operating officers.

(2) Employees of Ichiyoshi Securities Co., Ltd. (parent)

	Number	Change from March 31, 2023	Average age	Average years of service
Regular employees:				
Male	622	+27	43 years and 11 months	15 years and 6 months
Female	297	+19	41 years and 4 months	12 years and 8 months
Total / average	919	+46	43 years and 1 month	14 years and 7 months

- Notes: (i) In addition to employees mentioned above, there are 5 executive advisers, 1 counselor, 2 contract-based advisers and 1 commission-based financial advisor.  
(ii) The above-mentioned employees include operating officers.

### 13. Major Borrowing Sources (as of March 31, 2026)

Name of lender	Term	Outstanding amount (in millions of yen)
Mitsubishi UFJ Bank Ltd.	Long	23
Mizuho Bank Ltd.	Long	23
Mitsubishi UFJ Bank Ltd.	Short	159
Resona Bank Ltd.	Short	20
Mizuho Bank Ltd.	Short	30
Mitui Sumitomo Bank Ltd.	Short	20
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Nihon Securities Finance Co., Ltd.	For margin transactions	4,869
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### II. Matters Concerning the Company's Stock (as of March 31, 2026)

- Number of authorized shares: 168,159,000 shares
- Number of issued shares: 37,931,386 shares  
(which include 5,770,953 treasury shares)
- Number of shareholders (as of March 31, 2026): 14,700
- Major shareholders (top 10): (as of March 31, 2026)

Name of shareholder	No. of shares held (in thousands)	% of total
US Bank National Association JP accts TS	6,053	18.82
The Master Trust Bank of Japan, Ltd. (Trust Account)	3,432	10.97
Nomura Research Institute, Inc.	879	2.73
Ichiyoshi Securities Employee Shareownership Association	663	2.06
Yoshida Tomohiro	494	1.53
State Street Bank and Trust Company 505001	481	1.49
JP Morgan Chase Bank 385781	468	1.49
Custody Bank of Japan, Ltd. (Trust Account)	389	1.21
JAFCO Group Co., Ltd.	300	0.98
Masashi Takehi	182	0.56
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Note: As of March 31, 2026, the Company held 5,770,953 treasury shares, which are not included in the calculation of the above-mentioned %.

- Other matters concerning stock: None.

### III Matters Concerning Share Warrants (as of March 31, 2026)

- Status of share warrants issued to directors and officers as compensation for their performance of duties:**
  - Name of share warrants: 14<sup>th</sup> Share Warrants  
Dare of resolution of issuance: June 14, 2023  
Payment required for share warrant: None.  
Exercise price of share warrant: 62,000yen per warrant.

Conditions for exercise of share warrant:

- (i) Holder of share warrant is required to be in the position of director, executive officer, operating officer, auditor, executive adviser or employee when exercising his/her share warrant, provided, however, that this provision shall not apply when he/she loses such position due to retirement after expiration of term of office, mandatory retirement age or other reasonable cause.
- (ii) Share warrant is not allowed to be pawned or disposed of any other way.
- (iii) In the event of share warrant holder's death, his/her legal heir may exercise the share warrant.

Exercise period of share warrant: From June 26, 2025 to June 22, 2028.

(b) Name of share warrants: 15<sup>th</sup> Share Warrants

Date of resolution issuance: October 30, 2024

Payment required for share warrant: None.

Exercise price of share warrant: 84,700yen per warrant.

Conditions for exercise of share warrant:

- (i) Holder of share warrant is required to be in the position of director, executive officer, operating officer, auditor, executive adviser or employee when exercising his/her share warrant, provided, however, that this provision shall not apply when he/she loses such position due to retirement after expiration of term of office, mandatory retirement age or other reasonable cause.
- (ii) Share warrant is not allowed to be pawned or disposed of any other way.
- (iii) In the event of share warrant holder's death, his/her legal heir may exercise the share warrant

Exercise period of share warrant: From November 9, 2026 to November 8, 2029.

Status of holding of share warrants by directors (excluding outside directors) and executive officers of the Company:

Name of share warrants: 15<sup>th</sup> Share Warrants

Number of share warrants: 290 warrants

Number of shares issuable after full exercise of share warrants: 29,000 shares.

Number of holders: 3

**(2) Information on share warrants issued during the fiscal year ended March 31, 2026 to employees of the Company as compensation for their performance of duties: None.**

#### IV. Matters Relating to Directors and Officers of the Company

##### 1. Directors and executive officers (as of March 31, 2024)

Title	Name	Charge/role/profession
Director, Chairman of Board of Directors	Masashi Takehi	Chairman of the Board of Directors, Member of Nominating Committee, Member of Remuneration Committee
Director, President and Representative Executive Officer	Hirofumi Tamada	
Director, Deputy President and Representative Executive Officer	Shoichi Yamazaki	Executive Supervisor for Management, Operations Control Division, System Division, Personnel and Training and Subsidiaries Auditor of Ichiyoshi Business Services Auditor of Ichiyoshi Asset Management Auditor of Ichiyoshi Research Institute Auditor of Ichiyoshi IFA
Outside Director	Akira Gokita	Chairman of Nominating Committee,

		Chairman of Audit Committee, Head of outside & independent directors Attorney-at-law with Gokita-Miura Law Office, Outside director at Sanwa Holdings Ltd.
Outside Director	Yoko Mashimo	Member of Remuneration Committee Representative of Specified Social Insurance Labor and Social Security Personnel Management Outside director at Katakura Kogyo Co.,Ltd.
Outside Director	Eiji Hirano	Member of Nominating Committee, Member of Audit Committee Director & Vice Chairman of MetLife Insurance Co. Ltd. Outside director at Riken NPR Co., Ltd
Outside Director	Yuko Numata	Chairman of Remunerating Committee, Member of Audit Committee Full-time Professor for Global Business Research Course at Professional Graduate School of Meiji University. Outside Director at Japan Aviation Electronics Industry Lt.

Notes:

- (1) Messrs. Akira Gokita, Yoko Maahimo, Eiji Hirano and Yuko Numata are outside directors as defined by Article 2-15 of the Company Law.
- (2) Messrs. Akira Gokita, Kenro Kakeya, Yoko Mashimo, Eiji Hirano and Yuko Numata are independent directors having no conflict of interest with the Company's shareholders as defined under the regulations of the Tokyo Stock Exchange.
- (3) Mr. Eiji Hirano, Director, is a former director of the Bank of Japan (in charge of international finance) and involved in business management, thus having a reasonable knowledge of finance and accounting. Ms. Yuko Numata, Director, is a scholar of Japanese securities industry and corporate researcher, thus having a reasonable knowledge of finance and accounting.
- (4) The Company has in place an Audit Committee Room, staffed by a full-timer, who assists the performance of the Audit Committee.

- (5) The following are operating officers as of March 31, 2026:

Title	Name	Charge/role
Operating Officer	Hiroshi Abe	Executive Chief for Adviser Division
Operating Officer	Hirotochi Chisaka	Executive Chief for Adviser Support Division, Executive Chief for IFA and Supervisor for wrap accounts and investment analyst
Operating Officer	Nobuyuki Sato	Executive Chief for Institutional Investors
Operating Officer	Yamanaka Noritoshji	Executive Chief for Corporate Sales

- (6) There were the following changes in personnel:

Name	New title	Roles
Hiroshi Abe	Operating Officer	Supervisor for Advisor Division, Advisor Support Division, and Product Planning Division and Supervisor for IFA Headquarters
Hirotochi Chisaka	Operating Officer	Executive Supervisor for Advisor Support Division and IFA
Yukio Shiraishi	Operating Officer	Executive Supervisor for Product Planning Division
Yuji Toyokawa	Operating Officer	Executive Supervisor for Advisor Division
Chiho Kumagai	Operating Officer	Deputy Executive Supervisor for Advisor Division
Yusuke Kezuka	Operating Officer	Supervisor for Operations Control Division and Executive Supervisor for Personnel and Training Division
Hitoki Kamijo	Operating Officer	Executive Supervisor for Finance and Planning

## 2. Outline of Directors and Officers Liability Insurance

The Company has contracted a directors and officers liability insurance (“D&O Insurance”) whose outline is as follows:

- (1) Covered directors and officers and insurance premiums they pay:  
All directors, executive officers and operating officers of the Company and its subsidiaries are covered. Insurance premiums are paid by the Company.
- (2) Geographical coverage is the whole world, and the insurance period is from March 23, 2026 to March 23, 2027.
- (3) Compensable events:
  - (i) If an applicable director or officer becomes liable for a damage claim from a shareholder or third person resulting from the director’s or officer’s action or failure to act during the insurance period, such damage and litigation expenses will be covered.
  - (ii) When there arises a possibility of a damage claim suit (even if a suit has not actually happened) and an applicable director or officer incurs expenses in related defense, such expenses will be covered.
- (4) This insurance will not cover a damage claim resulting from an applicable director’s or officer’s action contrary to public order and morals, thereby ensuring that directors’ or officers’ execution of their duty will be made in an appropriate manner.

## 3. Remunerations for directors and executive officers (remunerations in millions of yen)

Type	Total of all kinds of remunerations	Total of basic remuneration	Total of Business- result-linked remuneration	Total of Non-monetary remuneration	Total of other remuneration	No of applicable directors or officers
Directors (excluding outside directors)	179	139	35	1	2	3
Outside directors	79	73	5	--	0	4

Notes: (1) In the form of non-monetary remuneration, the Company awarded share warrants to 3 directors (excluding outside directors). Expenses relating to those warrants which arose in the fiscal year ended March 31, 2026 are recorded in the financial statements.

(2) The total number of share warrants remaining unexercised as of March 31, 2026 is 290 (one warrant is entitled to 100 shares).

## 4. Policy on determination of individual remunerations of directors and executive officers for the fiscal year ended March 31, 2026

- (1) The following is an outline of the policy of the Remuneration Committee for determining individual remunerations of directors and executive officers:
  - (i) Basic policy:  
To lift the desire and will of directors and executive officers for company management and derive their utmost management capability, so that they will contribute to the achievement of desired business result.
  - (ii) Contents of remunerations:  
Remunerations of directors and executive officers of the Company shall consist of “Monthly Basic Remuneration,” “Remuneration Linked to Business Result,” “Stock-related Remuneration” and “Non-monetary Remuneration” (such as housing allowance for persons living independently of their families for business reasons).
  - (iii) Policy for determining each of the above-mentioned remunerations:
    - (a) Monthly Basic Remuneration shall be individually determined by the Remuneration Committee through interview and hearing with each of directors and executive officers on his degree of execution of management strategies, degree of management contribution and performance result while the basic standard remuneration of each director and executive officer is fixed based on the contents of role/charge of his position as director or executive officer.

- (b) Remuneration Linked to Business Result shall be individually determined by the Remuneration Committee through interview and hearing with each of directors and executive on his contribution to business result and degree of performance of role/duty while the aggregate amount of remunerations for directors and executive officers are fixed based on current income and net income.
  - (c) Stock-related Remuneration shall be determined individually by taking account of potential effect of payment of this remuneration on management.
  - (d) Non-monetary Remuneration, such as for rent allowance for persons living apart from his family, shall be provided appropriately as required by business activities of each director and executive officer in the light of social norms.
- (2) Indicators used for remuneration linked to business result, reasons for adopting such indicators and method of calculation of remuneration linked to business result are as follows:
- (Indicators used for remuneration)  
Current income and net income on a consolidated basis for the fiscal year ended March 31, 2026..
  - (Reasons for adopting indicators)  
These indicators can be regarded as objective figures and generally so accepted.
  - (Method of calculation)  
Firstly, the weighted average of current income and net income for the relevant semi-annual period is computed and compared with the corresponding average for preceding semi-annual period, thereby obtaining a positive or negative result for the calculation of remuneration linked to business result.
- (3) Current income and net income for the fiscal year ended March 31, 2026 as indicators used for calculation:
- Current profit (consolidated): 6,236 million yen
  - Net income (consolidated): 4,392 million yen
- (4) Policy concerning decision on amount and computation of remuneration for each director and executive officer:
- The Company has in place standards for paying remunerations depending on difference between directors and executive officers, ranks and degree of achievement of results. In deciding an actual amount of remuneration for each of directors and executive officers, the Remuneration Committee carries out evaluation of standards for paying remuneration applicable to each director and executive officer. The Remuneration Committee regards the remunerations for directors and executive officers for the fiscal year ended March 31, 2021 as concordant with standards for paying remunerations.

## 5. Matters relating to outside directors

- (1) Matters relating to whether or not the Company's outside directors are outside directors of another company or companies, and relationship between the Company and another company or companies when outside directors are as such:
- (i) **Outside Director Mr. Akira Gokita** is an attorney-at-law with Gokita-Miura Law Office and an outside director of Sanwa Holdings, Ltd. There is no matter to be noted between the Company and Gokita-Miura Law Office and Sanwa Holdings, Ltd..
  - (ii) **Outside Director Ms. Yoko Mashimo** is Representative of Specified Social Insurance Labor and Social Security Attorney Personnel Management and outside director at Katakura Kogyo Co., Ltd.. There is no matter to be noted between the Company and Specified Social Insurance Labor and Social Security Attorney Personnel Management and Katakura Kogyo Co.,Ltd.
  - (iii) **Outside Director Mr. Eiji Hirano** is Director and Deputy Chairman of MetLife Insurance Co., Ltd. and outside director at Riken NPR Co., Ltd. There is no matter to be noted between the Company and MetLife and Riken NPR.
  - (iv) **Outside Director Ms. Yuko Numano** is Full-time Professor for Global Business Research Course at Professional Graduate School of Meiji University and outside director at Japan Aviation

Electronics Industry, Ltd. There is no matter to be noted between the Company and the university.

(2) Attendances of the outside directors at the Company's various meetings:

Title	Name	Frequency of attendance and expression of views
Director Member of Nominating and, Remuneration Committees	<b>Akira Gokita</b>	Attended 18 meetings of the Board of Directors (frequency ratio of 100%), 5 meetings of the Nominating Committee (frequency ratio of 100%), 15 meetings of the Audit Committee (frequency ratio of 100%) At meetings, he provided expert advices and views as a former public prosecutor and attorney-at-law, thereby ensuring the Company's governance capability.
Director Member of Remuneration Committee	<b>Yoko Mashimo</b>	Attended 18 meetings of the Board of Directors (frequency ratio of 100%) and 10 meetings of Remuneration Committee (frequency ratio of 100%) At meetings, she provided expert advices and views as as labor and Social Security Attorney and from the female point of view. Thus, she contributed to the Company's management and governance.
Director Member of Nominating Committee and Audit Committee	<b>Eiji Hirano</b>	Attended 18 meetings of Board of Directors (frequency ratio of 100%), 5 meetings of Nominating Committee (frequency ratio of 100%) and 15 meetings of Audit Committee (Frequency ratio of 100%). At meetings, he offered his expert advices and opinion as a former director (in charge of international finance) at the Bank of Japan and from his global standpoint as well as from his standpoint as a former business executive. Thus, he contributed to the management and governance of the Company.
Director Member of Remuneration Committee, Audit Committee	<b>Yuko Numata</b>	Attended 18 meetings of the Board of Directors (frequency ratio of 100%), 10 meetings of Remuneration Committee (frequency ratio of 100%) and 14 meetings of Audit Committee (frequency ratio of 93%) At meetings, she provided her expert knowledge and opinion as a scholar of management strategy of U.S. and Japanese financial institutions. Thus, her views from the female stand point contributed to the management and governance of the Company.

## v. Matters concerning Certified Public Accountants

- (1) Name: Ernst & Young ShinNihon LLC
- (2) Remunerations for the certified public accountants:
  - (i) Remunerations relating to work defined by Article 2-1 of Certified Public Accountants Act: 37,000,000yen.
  - (ii) Remunerations relating to work other than work defined by Article 2-1 of Certified Public Accountants Act: 1,000,000 yen.
  - (iii) Total of monetary and other economic benefits paid by the Company and its group companies: 42,000,000yen.

NB: (a) The audit contract between the Company and the certified public accountants does not divide auditing work based on the Company Law from auditing work based on the Financial Instruments and Exchange Law. Hence, Remunerations mentioned in (i) above include remunerations relating to work based on the Financial Instruments and Exchange Law.

- (ii) The Audit Committee of the Company complies with "Practical Guidelines Concerning Cooperation with Public Accountants" ("Practical Guidelines") publicized by Japan Auditors Association. In compliance with the Practical Guidelines, the Audit Committee

ascertains and confirms the public accountants' audit system, audit plan, audit implementation status, maintenance status of quality control and calculation base for estimated remunerations for auditing work. Based on such ascertainment and confirmation, the Audit Committee complies with Article 399-1 of the Company Law with respect to the remunerations for the public accountants.

- (3) Contents of non-auditing work:  
Guarantee for legal compliance relating to segregated custody of customers' assets.
- (4) Matters concerning auditing of consolidated subsidiaries:  
The consolidated subsidiaries of the Company are not audited by other than the public accountants of the Company.
- (5) Decision on removal or non-reappointment:  
The Audit Committee of the Company removes the public accountants with the consent of all Committee members when the public accountants fall under each item of Paragraph 1 of Article 340 of the Company Law. In the event of such removal, an Audit member selected by the Audit Committee shall report the removal and reasons for the removal at a shareholders' meeting to be held for the first time since the removal.  
The Audit Committee makes re-appointment or non-reappointment of public accountants after taking into account the quality of their audit, effectiveness and efficiency of their auditing work.

## **VI. System to Ensure Appropriateness of Business Operation and Outline of Operational Status of the System**

### **1. System to ensure the appropriateness of business execution (internal control system)**

<1>System to ensure the appropriateness of business execution is as follows:

- (i) Matters concerning directors and employees to assist in duties of the Audit Committee of the Company.  
The Company installs the Audit Committee Room as a body to assist in the duties of the Audit Committee. The Audit Committee Room with staffed with an employee to assist in the duties of the Audit Committee. The staff also assist in auditing work.
- (ii) Matters concerning the independence of directors and employees (who assist in the duties of the Audit Committee) from executive officers.  
In order to ensure such independence, the transfer and performance review of, or disciplinary action against, the employees of the Audit Committee Room shall be authorized by the Audit Committee or a selected Audit Committee member.
- (iii) Matters to ensure the effectiveness of instructions to directors and employees assisting in the duties of the Audit Committee.  
In order to ensure the effectiveness of instructions from the Audit Committee, employees of the Audit Committee Room shall be full-time employees and assist in auditing work at the instructions of Audit Committee member in accordance with the "Audit Committee Rules."
- (iv) System concerning report to the Audit Committee.
  - a. When officers and employees of the Company are requested by Audit Committee members to report on matters concerning business execution, they shall promptly make such report to Audit Committee members involved or the Audit Committee.
  - b. Officers and employees of the Company and its subsidiaries shall report in writing or orally to the Audit Committee when they have noticed any deed outside the scope of the purposes of the Company or any matter in

- contravention of laws and regulations and the Articles of Incorporation of the Company, or facts that may cause significant damage to the Company.
- c. Any person receiving from officers and employees of the Company and its subsidiaries reports on any deed outside the scope of the purposes of the Company or any matter in contravention of laws and regulations and the Articles of Incorporation of the Company, or any facts that may cause substantial harm to the Company shall report in writing or orally to the Audit Committee.
- (v) System to ensure that any person reporting to the Audit Committee shall not be treated unfairly.  
The Labor Regulations shall stipulate that officers or employees who have made reports described in (iv) above shall not be treated unfairly.
- (vi) Matters concerning procedures for prepayment or reimbursement of expenses arising from the performance of duties of the Audit Committee members policy for treatment of other expenses or debt arising from the performance of duties of the Audit Committee.  
When Audit Committee members request the prepayment or reimbursement of expenses arising from the duties of the Audit Committee or payment of other expenses arising from the performance of duties involved, the Company shall promptly in principle pay the related expenses.
- (vii) System to ensure that the audit by the Audit Committee shall be effectively carried out.
- a. Audit Committee members shall attend meetings of the Board of Directors and Executive officers to grasp the process of material decision-making and business execution.
  - b. The Chairman of the Audit Committee shall attend the meetings of the Internal Control Meeting as a member status.
  - c. Audit Committee members are entitled to attend other important meetings inside the Company as needed.
  - d. Audit Committee members are entitled to investigate performance of duties by officers and employees, business performances and financial conditions of subsidiaries in accordance with the “Audit Committee Rules.”
  - e. The Audit Committee shall arrange to receive periodical reports on the audit result of the internal audit section.
- <2>System to ensure that the performance of duties of the Executive Officers comply with laws and regulations and the Articles of Incorporation of the Company.
- (i) System concerning conservation and control of information on business execution by Executive Officers.
- a. The Company makes a proper conservation and control of material documents relating to the performance of duties by Executive Officers in accordance with “Executive Officers Rules.”
  - b. The Company makes a thorough control of information on the performance of duties by the Executive Officers in accordance with “Information Security Policy,” “Privacy Protection Rules,” “Rules on Treatment of Privacy and Individual Data,” and “Information Security Guidelines.”
- (ii) Regulations and system concerning the risk control against loss of the Company
- a. The Company has put in place “Risk Control Regulations,” making specific sections responsible for specific risk categories, thereby further improving risk control system.
  - b. The Company has put in place “Risk Control Meeting” which regularly discusses and deals with matters concerning risks and makes reports on conditions to the Internal Control Committee . The Chairman of the

Internal Control Committee shall make reports to the Board of Directors as needed.

- c. The Company has formulated “Regulations on BCP(business continuity plan) in preparation for contingency, thereby improving the system to ensure the business continuity. The Company also regularly plans disaster-prevention education and emergency drill, thereby raising the awareness of disaster prevention and making preparations for happening of disasters.
  - d. When the Company faces difficulty in maintaining and continuing business operations in the event of disaster happening, the Company shall set up Disaster Control Headquarters for BCP which will strive for damage reduction and response to re-start business operations promptly.
- (iii) System to ensure the effective performance of duties by Executive Officers of the Company
- a. The Company has put in the Operating Officer system which assists in the performance of duties by Executive Officers in order to further strengthen the execution capability of Executive Officers and flexible and effective decision-making by a small group of Executive Officers.
  - b. The Board of Directors shall make clear divisions of duties and powers among Executive Officers and try to improve the system for Executive Officers to properly and efficiently perform their duties and regularly receive reports from Executive Officers on their business executions.
- (iv) System to Ensure that the execution of duties by employees complies with laws and regulations and the Articles of Incorporation of the Company.
- a. The Company has in place “Credo” consisting of “Management Philosophy,” “Management Objectives” and “Action Guidelines” and has made it thoroughly understood by employees. Employees are trained to comply with it and work along with it.
  - b. The Company has in place internal rules such as “Rules for Division of Duties” and “Rules for Administrative Authority” thereby clarifying the responsibility and authority of employees and improving the system for proper execution of business.
  - c. The Board of Directors approves a compliance program for each fiscal year and makes efforts to grasp the operational status of the program.
  - d. The Company has in place internal rules, a manual and a guidebook based on laws and regulations and organizes internal training sessions on them appropriately, thereby making them known thoroughly to officers and employees.
  - e. The Company has in place the Internal Audit Department to carry out an internal audit, thereby securing the effectiveness and efficiency of the internal governance.
- <3> System to ensure business execution by the business group consisting of the Company and its subsidiaries.
- (i) System to report to the Company on execution of duties by directors and operating officers of subsidiaries.
    - a. Subsidiaries are obliged to report to the Company on material matters inside the subsidiaries in compliance with “Rules for Management of Affiliated Companies.”
    - b. The Company organizes “Meeting of Affiliated Companies’ Presidents,” thereby sharing information between and among the Company and subsidiaries.
  - (ii) Rules and other system concerning the control of risk of loss at subsidiaries. The “Rules of Control of Risk” of the Company contains rules for risk control system for subsidiaries, thereby improving risk control system across the

- group.
- (iii) System to ensure that the execution of duties by directors of subsidiaries is efficiently carried out.
  - a. The Company has clarified the division of duties and authority of subsidiaries' directors, thereby improving the system for their proper and efficient execution of business.
  - b. The Company has introduced the operating officer system to subsidiaries to further strengthen the business execution capability and to ensure flexible decision-making by a smaller group of directors and their efficient execution of business.
  - c. The Board of Directors of the Company shall receive the periodical report on business operation from the directors of the subsidiaries.
- (iv) System to ensure that the execution of duties by Directors, officers and employees of the subsidiaries comply with applicable laws and regulations and the Articles of Incorporation of the Company.
  - a. The subsidiaries have in place "Credo" consisting of "Management Philosophy," "Management Objectives" and "Action Guideline" and have made it thoroughly understood by Directors, officers and employees. Directors, officers and employees are trained to comply with it and work along with it.
  - b. The subsidiaries have in place internal rules such as "Rules for Divisions of Duties" and "Rules of Administrative Duties," thereby clarifying the responsibility and authority of employees and improving the system for their proper execution of duties.
- (v) Other systems to ensure the appropriateness of operations by group companies.
  - a. The Company has in place the internal control committee which deliberates on internal governance.
  - b. The Company has in place the whistleblowing system to prevent violations of laws and regulations relating to business operations of the Company and its subsidiaries and also make possible early detections of such violations.

<4> System to ensure reliability of financial reporting by the Company and subsidiaries. In order to properly comply with internal governance reporting system based on Financial Instruments and Exchange Law, the Company and subsidiaries have in place an internal governance system relating to financial statements which is continuously reviewed, corrected as is needed and properly handled to ensure the reliability of financial reporting.

- <5> Basic view and condition of status toward elimination of anti-social forces
- (i) The Company and subsidiaries shall not trade with, and deal with resolutely, anti-social forces which threaten order and safety of civic society.
  - (ii) In order to prevent damages caused by anti-social forces, the Company and subsidiaries shall formulate and publish "Basic Policy for Blocking of Relationship with Anti-social forces."
  - (iii) The Company and subsidiaries shall appoint an unfair request prevention officer at each branch, hold internal training and enlighten directors, officers and employees on the subject.
  - (iv) The Company shall maintain liaison with external organs, such as the police, Center for Elimination of Violence, Center for Assistance for Securities Safety and lawyers to further eliminate relations with anti-social forces.

**2. System to ensure the appropriateness of business execution and outline on the operational status of the system.**

<1> Audit Committee

The members of the Audit Committee are all outside directors. The Audit Committee

room is staffed with a full-time employee. The Audit Committee performs its duty in accordance with “Rules for Audit Committee” formulated to secure its independence from Executive Officers and to ensure the effectiveness of its audit. Audit members are entitled to attend various meetings, receive relevant reports and secure budgets for information collection and are provided with resources necessary to perform their duties.

Any person who has reported to the Audit Committee any act in contravention of the Articles of Incorporation of the Company or any substantial harm to the Company shall be guarded from any unfair treatment against him, such as penalty or segregation. Labor Regulations stipulate to that effect and are made known across the Company.

## <2>Executive Officers

(Information management)

The management of information (including electromagnetic record) relating to the performance of duties by Executive Officers is properly carried out in accordance with “Rules for Documents” and “Control Rules for Information Security.” With respect to cyber security, the Company takes such measures as the operation of Security Operation Center and emergency procedures check and emergency response training by the Computer Security Team.

(Risk management)

Risk-specific section and the risk management division hold a risk-management meeting monthly to discuss cooperation and countermeasures. The result of the meeting is reported to the internal governance meeting and also to the Board of Directors as is needed. To cope with countermeasure, various training programs such as for system trouble and emergency evacuation are in accordance with the Company’s BCP. With respect to measures to prevent the infection of novel coronavirus, BCP response headquarters collected and shared information within the group, issuing anti-infection measures to employees and customers following the guidelines from national and regional governments.

(Effective performance of duties)

The Company has in place the Operating Officers System to improve the efficiency of performance of duties by Executive Officers. “Rules for Operating Officers” stipulate the duty of Operating Officers to report and describe to Executive Officers, thereby securing the proper duty performance system of Operating Officers.

<Duty performance by employees in compliance with laws and regulations and the Articles of Incorporation of the Company>

The Company ensures the compliance by employees of laws and regulations through the issuance and full understanding of “Credo” and the formulation of compliance programs. In addition, through internal audit, the Company secures the effectiveness and efficiency of the internal governance.

## <3> Appropriateness of business operation by business group consisting of the

Company and subsidiaries.

(Reporting system)

The Company receives reports from subsidiaries on material matters in accordance with “Rules for Management of Affiliated Companies,” and holds a monthly meeting of presidents of affiliated companies every month to share management information.

(Risk management of subsidiaries)

The Company has in place the system to receive reports on risk management from subsidiaries in accordance with “Rules of Risk Management.”

(Ensuring of system of effective performance of duties and legal compliance by directors and officers of subsidiaries)

The Company has stipulated the segregation of duties and authority to promote effective performance of duties by directors, officers and employees. The Company also has in place the operating officer system to assist directors in performing their duties. The Board of Directors receives reports on business operations by subsidiaries on a regular basis. In addition, “Credo,” widely known among employees, contributes to their legal compliance to the full.

(Other systems to ensure the appropriateness of business operations by the group companies)

The Company detects violations of laws and regulations relating to business operations at an early stage and takes proper measures to correct and recover. To prevent such violations from happening, the Company has in place the whistle-blowing system.

<4> Reliability of financial reporting by the Company and subsidiaries>

The Company makes it its fundamental policy to follow “Standards and Audit and Execution thereof of Internal Governance Relating to Financial Reporting (Corporate Accounting Board). Hence, the Company prepares an internal governance report based on the review of effectiveness by the Internal Audit Department, thereby enhancing the reliability of financial reporting.

<5> Elimination of anti-social forces by the Company and subsidiaries.

(Elimination of anti-social forces)

The Company and subsidiaries shall not trade with, and deal with resolutely, anti-social forces and have stipulated to that effect in “Rules for Blocking of Relations with Anti-social Forces” and its related manual, while training directors, officers and employees for their further understanding. The Company publishes its “Basic Policy for Blocking of Relations with Anti-social Forces” on its website and storefronts. At its head office and branches, the Company appoints an unfair request prevention officer and maintains liaison with external organs, thereby enforcing relation-blocking with anti-social forces.

(Money laundering)

The Company makes it one of its major management tasks to prevent money laundering. The Company has formulated “Basic Policy for Prevention of Money Laundering and Anti-terrorism Funding,” thereby further tightening the identification and review of potential risk and customer management and legal compliance and internal control system.

## VII. The System and Policy of the Company

### 1. Basic Policy on Control of the Company

#### (1) Contents of basic policy

The Company has adopted a management policy of “To remain a firm of customers’ trust and choice” and strives to become a “Name-brand boutique house in the finance and securities industry” under its motto of “To build a securities firm like no other in Japan.” The basic policy of the Company is to provide services based on a “Good Long Term Good Relation” with each of the Company’s customers, and by strengthening this policy, the Company believes that it is able to enhance its corporate value and, in turn, the common interests of its shareholders on a medium-to long-term basis.

Hence, the Company believes that the persons who control decisions on the Company’s financial and business policies need to be persons who understand the Company’s management philosophy and who will make it possible to ensure and enhance the Company’s corporate value and the common interests of its shareholders.

Therefore, the Company believes that persons who would make a large-scale acquisition of the shares of the Company in a manner that does not contribute to the corporate value of the Company or the common interests of its shareholders would be inappropriate to become persons who control decisions on the Company's financial and business policies. The Company believes that it is necessary to ensure the corporate value of the Company and, in turn, the common interests of its shareholders by taking the necessary and reasonable countermeasures against such large-scale acquisitions.

(2) Measures to materialize the basic policy

<1> Effective utilization of Company's assets, appropriate form of corporate group and other special measures to realize the basic policy

a. Measures to enhance the corporate value through a medium-term management plan.

In order to further widely solidify its business base so far built to become a "Name-Brand Boutique House in the Finance and Securities Industry, the Company formulated a new "Medium-Term Management Plan" ("TARGET 5 <ONE TEAM>") with its target date set at the end of March 31, 2030. Under the plan, the Company intends to expand its customers' assets in custody to 5 trillion yen for the four-year period by the end of March 31, 2030.

b. Corporate governance and policy on return to shareholders.

The Company consistently aims for mobility and transparency in management decision-making, rapid business execution and tightened control on execution of duty, and considers corporate governance as one of its priority issues in management.

As early as in 2003, the Company adopted a committees-based-company system. The Company's Board of Directors, which comprises 7 directors including 4 outside directors, makes management decisions and supervises the execution of duties by executive officers. The Audit Committee, which consists of 3 outside directors, supervises the execution of duties by directors and executive officers. The Company has in place the Internal Audit Department as a centralized control unit, which strives for improvement on internal governance.

The Company take a proactive stance with respect to shareholder return. As reported in **2 Policy on Decision on Dividends Paid out of Retained Earnings** on this and next page, the Company decides on an amount of dividend per share semi-annually.

<2> Measures to prevent decisions on the Company's financial and business policies from being controlled by persons deemed inappropriate under the basic policy.

When a party attempts a large-scale acquisition of the Company's shares, it will strive to collect and disclose information required to help shareholders understand such attempt properly, and take proper measure the Board of Directors are authorized to take under the Company Law, other applicable laws and the Articles of Incorporation of the Company.

(3) Judgment by Board of Directors and reason therefor as to concrete measures.

Measures mentioned in <1> and <2> of (2) above follow the basic policy on the control of the Company and conform to the corporate value of the Company and the common interests of its shareholders and do not aim to maintain the status of the members of the Board of Directors.

## 2. Policy on Decision on Dividends Paid out of Retained Earnings

The Company places its stress on a continuous stream of dividend payment linked to business result. In deciding on an amount of dividend payment, payout ratio is a basic measure. Additionally, DOE (namely, ratio of dividends to shareholders' equity) is taken into account for a continuous stream of dividend payment.

Specifically, the Company has adopted the payout ratio of approximately 50% and the DOE of approximately 2%, the both measures being calculated semiannually on a consolidated basis and the larger result of the calculation between the two measures being chosen.

Under the dividend policy mentioned above, an interim dividend per share paid out of the Company's retained earnings to shareholders of record as of September 30, 2025 was 30yen (of which 10yen was a commemorative dividend), and a final dividend per share payable to shareholders of record as of March 31, 2026 is to be 59 (of which 10yen is to be a commemorative dividend)), thus an annual total of dividend per share being 89yen.

## VIII. The Consolidated Financial Statements

Please refer to the Company's press release dated April 28, 2026, titled "Business Result for Fiscal Year to March 31, 2026" on the Company's website (<https://ichiyoshi.co.jp/stockholder/presentation>). (Those financial statements have already been audited by certified public accountants as of this date.)

## IX. Notes to Consolidated Financial Statements

(Abbreviated English version)

[Notes to material items basic for preparation of financial statements]

### 1. Scope of consolidation.

Names of consolidated subsidiaries:

Number of consolidated subsidiaries: 4

Names: Ichiyoshi Research Institute, Inc.  
Ichiyoshi Asset Management Co. Ltd.  
Ichiyoshi Business Service Co. Ltd.  
Ichiyoshi IFA Co. Ltd.

### 2. Matters concerning accounting policy.

#### (1) Valuation standard and method for securities.

##### (i) Purpose and scope of trading

The purpose of trading of the Company and its group companies is principally to assist in healthy running of market function and smooth executions of brokerage transactions on exchange floors and formation of fair market prices and smooth trading in off-floor transactions, thereby helping the Company group gain profits and reduce losses by taking advantage of price changes on the same floor or between different floors.

Securities the Company group deals in include listed stocks, bonds with warrants, futures of stock price indexes, stock options, specific stock options, futures of government bonds on exchange floors, and stocks, bonds, share warrants and bond traffic with option off the floors.

##### (ii) Valuation basis and method for trading securities.

Market value method is applied to trading securities and derivatives.

##### (iii) Valuation basis and method for non-trading securities.

a. Non-trading securities without market price (other than stocks) are carried at cost. Any difference between their cost and valuation is reported as a component of shareholders' equity. Cost of securities sold is determined by the moving average method.

b. Stocks without market price:

Cost method is applied using the moving average method.

c. Investments in partnerships regarded as securities in Article 2-2 of the

Financial Instruments and Exchange Law:

The Company's attributable portion of net income of the partnerships is reflected on the consolidated statements of income at the closing dates of the partnerships specified in the related partnership contracts.

(2) Depreciation methods for material tangible and intangible assets.

(i) Tangible assets (other than leased assets)

For buildings:

- a. Assets acquired prior to March 31, 1998: Old form of declining balance method.
- b. Assets acquired from April 1, 1998 to March 31, 2007: Old form of straight-line method.
- c. Assets acquired on and after April 1, 2007: Straight-line method.

For fixtures and equipment attached to buildings:

- a. Those acquired prior to March 31, 2007: Old form of declining balance method.
- b. Those acquired from April 1, 2007 to March 31, 2016: Declining balance method.
- c. Those acquired on and after April 1, 2016: Straight-line method.

Other tangible assets:

- a. Those acquired prior to March 31, 2007: Old form of declining balance method.
- b. Those acquired after April 1, 2007: Declining balance method.

The useful lives of buildings and fixtures and equipment:

For buildings: 3 to 50 years.

For fixtures and equipment: 3 to 20 years.

(ii) Intangible assets (other than leased assets)

Straight-line method is applied. Softwares (used internally) are depreciated by the straight-line method based on usable period (5 years).

(iii) Leased assets

Straight-line method based on useful life (equal to lease period).

(3) Material allowances and reserves

(i) Allowance for doubtful debt

The allowance for doubtful debt is calculated based on the historical experience with bad debts plus an estimate of certain uncollectible amounts determined after an analysis of specific individual receivables.

(ii) Bonuses to employees

The Company follows the Japanese practice of paying bonuses to employees in June and December. "Accrued bonuses to employees" represents the resulting estimated liability at the balance sheet date.

(iii) Reserve for financial instruments transaction liabilities

The Company allocates an amount required under Article 46-5 of the Financial Instruments and Exchange Law and Article 175 of Cabinet Office Order on Financial Instrument Business, Etc.

3. Segment information

(1) Segment information

(For the fiscal year ended March 31, 2026)

Since the Company and its group companies are engaged in one single segment of business defined as "investment and financial services," the description of segment information is omitted.

(2) Related information

(for the fiscal year ended March 31, 2026)

(i) Information by product and service:

Since investment and financial services defined as one single segment accounted for more than 90% of operating revenue on the consolidated income statement, the description of information by product and service is omitted.

(ii) Information by area:

a. Operating revenue

Since operating revenue derived from domestic customers accounted for more than 90% of operating revenue on the consolidated income statement, the description of operating revenue by area is omitted.

b. Tangible fixed assets

Since there is no tangible fixed asset outside Japan, the description of tangible fixed assets by area is omitted.

c. Information by main customers.

Since there is no customer who accounts for more than 10% of operating revenue, the description of main customers is omitted.

(iii) Information on impairment loss on tangible fixed asset by described segment:

For the fiscal year ended March 31, 2026, (from April 1, 2025 to March 31, 2026)

Since the Company and its group companies are engaged in one single segment of business defined as “investment and financial services,” the description of impairment loss on tangible fixed asset by segment is omitted.

(iv) Information on amortized amount or unamortized balance of goodwill by described segment:

Since the Company and its group companies are engaged in one single segment of business defined as “investment and financial services,” the description of amortized or unamortized balance of goodwill by segment is omitted.

(v) Information on gains from negative goodwill by described segment:

For the fiscal year ended March 31, 2026 (from April 1, 2025 to March 31, 2025)

Since the Company and its group companies are engaged in one single segment of business defined as “investment and financial services,” the description of gains from negative goodwill by segment is omitted.

## **X. Non-consolidated Statement of Changes in Equity**

(English version is omitted)

## **XI. Notes to Non-consolidated Financial Statements**

(English version is omitted)

(End)